



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: September 20, 2016

August 26, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center
Capital Planning and Building Systems Division
407-685-5953

Subject: Award of Invitation for Bids Y16-794-MM, Orange County Convention
Center North South Roofing Fall Arrest System

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-794-MM, Orange County Convention Center North South Roofing Fall Arrest System, to the sole responsive and responsible bidder, Core Construction Services of Florida, LLC, for the total contract award amount of \$1,821,000.

PROCUREMENT:

The scope of work includes, but is not limited to, the installation of a new fall arrest system, which will be located at the four convex entry atriums that bisect the main pedestrian concourse, on the roofs' upper most shells. Weather resistant stainless steel anchor points will be connected to the existing roof structure and installation will necessitate roof patching upon completion. The system will allow roof maintenance and window washing. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0965 6210.

APPROVALS:

The Capital Planning and Building Systems Division and Business Development Division concur with this recommendation.

REMARKS:

A single bid was received from Core Construction Services of Florida, LLC. Queries from staff to the other potential bidders who failed to compete on this project resulted in the following findings:

Expert Construction Managers, Inc. Contractor performs this type of work, but stated the project was too risky and their resources were already allocated toward existing work.

Wharton-Smith, Inc. Contractor performs this type of work, but stated the project value was too low for their firm to be competitive.

Atlas-Apex Roofing Contractor performs this type of work, but stated they preferred to bid this as a subcontractor to Core Construction Services of Florida, LLC. since their site management staff was already committed to other projects.

The Morganti Group, Inc. Contractor performs this type of work, but stated they didn't bid because they did not believe they could be competitive with Core Construction Services of Florida, LLC., who is currently mobilized at the site doing other roof related work.

J. Kokolakis Contracting, Inc. Contractor performs this type of work, but stated the project value was too low for their firm to be competitive.

Staff negotiated with Core Construction Services of Florida, LLC., who confirmed their understanding of the scope of work and reduced their bid by \$51,000, making their negotiated bid amount \$1,821,000. Staff and the Consultant recommend the County proceed with the award. Core Construction Services of Florida, LLC's negotiated bid is 2.84% higher than the County consultant's estimate. Based on technical review performed by staff and the design consultant, the bid is considered reasonable. References provided were satisfactory for this type of work and Core Construction Services of Florida, LLC. has been determined to be responsible. Therefore, award is recommended to Core Construction Services of Florida, LLC.

<u>Bids Received:</u>	<u>Bid Amount:</u>	<u>Negotiated Bid Amount:</u>
Core Construction Services of Florida, LLC.	\$ 1,872,000	\$1,821,000



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 29, 2016

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y16-794-MM / Orange County Convention Center North South Roofing
Fall Arrest System**

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder CORE Construction Services of Florida, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

Our evaluation of the bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

IFB-Y16-794-MM / Orange County Convention Center North South Roofing Fall Arrest System

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	CORE Construction Services of Florida, LLC	\$1,821,000	\$0	0%	no					20/16