



APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

BCC Mtg. Date: August 23, 2016

August 2, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center  
Capital Planning and Building Systems Division  
407-685-5953

Subject: Award of Invitation for Bids Y16-786-MM, Orange County  
Convention Center West Concourse D Chiller and AHU  
Replacement

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y16-786-MM, Orange County Convention Center West Concourse D Chiller and AHU Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp. for the total contract award amount of \$1,869,000, which includes Additive Bid Item No.1.

**PROCUREMENT:**

The scope of work includes, but is not limited to, removal of the existing air-cooled water plant, including all roof top mounted chillers, pumps, piping and all electrical accessories that are presently serving the West Concourse D, receiving and installing 6 new air handler units, 2 fan coil units and chilled water piping to connect to the existing OUC's chilled water loop, and converting existing office space into a new mechanical room, including demolition of existing walls and adding new walls, doors and finishes. Additive Bid Item No.1 provides temporary air conditioning during construction. The project is located in District 6.

**FUNDING:**

Funding is available in account number 4430 035 0966 6210.

**APPROVALS:**

The Capital Planning Division and the Business Development Division concur with this recommendation.

Page 2

Award of Invitation for Bids Y16-786-MM, Orange County Convention Center West Concourse D Chiller and AHU Replacement

**REMARKS:**

Two bids were received. Starr Mechanical, Inc, the second low bidder, did not provide similar project experience and were deemed non-responsible. Air Mechanical & Service Corp. has a satisfactory performance record on similar projects with the County and per their references. The bid submitted by Air Mechanical & Service Corp. is considered reasonable based on technical analysis performed by the County. Therefore award is recommended to the lowest, responsive, responsible bidder, Air Mechanical & Service Corp.

**Bidder:**

**Estimated Bid:**

Air Mechanical & Service Corp.

Base Bid:

\$1,694,000

Additive No.1:

\$ 175,000

Total:

\$1,869,000

Starr Mechanical, Inc.

Non-responsible



**BUSINESS DEVELOPMENT DIVISION**

August 5, 2016

TO: Marsha Mussori, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-786-MM / Orange County Convention Center West Concourse D  
Chiller and AHU Replacement – Base + Additive #1**

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 12.82% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	ABC Cleaning, Inc.	\$50,200
Mbe-hm	Lakeside Electrical Services, LLC	\$189,395
<b>Total MWBE Participation</b>		<b>\$239,595.00 (12.82%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Deborah L. Rayce  
for Sheena Ferguson*

**BID COMPARISON - BASE + ADDITIVE #1**

**IFB-Y16-786-MM / Orange County Convention Center West Concourse D Chiller and AHU Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Air Mechanical & Service Corp.	\$1,869,000	\$239,595	12.82%	no					38/5