




Interoffice Memorandum

July 11, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center
Capital Planning and Building Systems Division
407-685-5953

Subject: Award of Invitation for Bids Y16-770-MM, Orange County
Convention Center Pre-Engineered Metal Building

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-770-MM, Orange County Convention Center Pre-Engineered Metal Building, to the low responsive and responsible bidder, E.O. Koch Construction Company, in the total contract award amount of \$395,377.

PROCUREMENT:

This scope includes but is not limited to supplying and installing a new 5,000 square foot pre-engineered metal building. The building exterior is constructed of metal wall panels and a standing seam metal roof. The building includes three electrically powered roll up doors and two man doors and is ventilated via two exhaust fans and three intake louvers. New electrical service will supply LED lighting and receptacles. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0966 6310.

APPROVALS:

The Capital Planning Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y16-770-MM, Orange County Convention Center
Pre-Engineered Metal Building

REMARKS:

E.O. Koch Construction Company had a satisfactory performance record on similar projects per their references. The bid submitted by E.O. Koch Construction Company is considered reasonable based on technical analysis performed by the County. Although there was a 15.28% difference between E.O. Koch's bid and the second low bidder, a scope confirmation meeting was held with E.O. Koch to ensure their bid was all inclusive of the design. Therefore award is recommended to the lowest, most reasonable responsible bidder, E.O. Koch Construction Company.

Bidder:	Estimated Bid:
E.O. Koch Construction Company	\$395,377.00
Mar Con Construction, LLC dba Marbek Construction Co.	\$460,800.00
Tucker Construction & Engineering, Inc.	\$470,200.00
Pioneer Construction Services, Inc.	\$475,000.00
Leisure Construction, Inc.	\$510,000.00
P.W. Hearn, Inc.	\$519,260.00
Pillar Construction Group, LLC	\$554,000.00
Axios Construction Services, LLC	\$557,311.76
Close Construction, LLC	\$568,775.00
Wharton-Smith, Inc.	\$591,663.00



BUSINESS DEVELOPMENT DIVISION

June 14, 2016

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-770-MM / Orange County Convention Center Pre-Engineered Metal Building**

The Business Development Division evaluated the 4 lowest bids of the 10 bids submitted for this project and found that the apparent low bidder E.O. Koch Construction Company did not achieve good faith effort documentation and reported 5.89% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Quantum Electric, LLC	\$23,280
Total MWBE Participation		\$23,280.00 (5.89%)

The second low bid submitted by Mar Con Construction, LLC dba Marbek Construction Co. did not achieve good faith effort documentation and reported 3.10% MWBE participation in their bid.

The third low bid submitted by Tucker Construction & Engineering, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The fourth low bid submitted by Pioneer Construction Services, Inc., met the MWBE participation goal and reported 32.49% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-770-MM / Orange County Convention Center Pre-Engineered Metal Building										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	E.O. Koch Construction Company	\$395,377.00	\$23,280.00	5.89%	no					0/20
2nd Low	Mar Con Construction, LLC dba Marbek Construction Co.	\$460,800.00	\$14,300.00	3.10%	no	\$65,423.00	16.55%			6/13
3rd Low	Tucker Construction & Engineering, Inc.	\$470,200.00	\$0.00	0.00%	no	\$74,823.00	18.92%	\$9,400.00	2.04%	29/19
4th Low	Pioneer Construction Services, Inc.	\$475,000.00	\$154,336.24	32.49%	na	\$79,623.00	20.14%	\$14,200.00	3.08%	33/16
5th Low	Leisure Construction, Inc.	\$510,000.00	\$0.00	0.00%	no	\$114,623.00	28.99%	\$49,200.00	10.68%	0/28
6th Low	P.W. Hearn, Inc.	\$519,260.00	\$12,800.00	2.47%	no	\$123,883.00	31.33%	\$58,460.00	12.69%	0/33
7th Low	Pillar Construction Group, LLC	\$554,000.00	\$0.00	0.00%	no	\$158,623.00	40.12%	\$93,200.00	20.23%	16/16
8th Low	Axios Construction Services, LLC [mbe-afam]	\$557,311.76	\$19,295.00	3.46%	no	\$161,934.76	40.96%	\$96,511.76	20.94%	71/29
9th Low	Close Construction, LLC	\$568,775.00	\$151,350.00	26.61%	na	\$173,398.00	43.86%	\$107,975.00	23.43%	6/25
10th Low	Wharton-Smith, Inc.	\$591,663.00	\$41,231.00	6.97%	no	\$196,286.00	49.65%	\$130,863.00	28.40%	31/15