



## Interoffice Memorandum

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

BCC Mtg. Date: July 12, 2016

June 15, 2016

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Bruce Faust, Fire Marshal, Fire Rescue Department  
(407) 836-8301

SUBJECT: Selection of Consultant, Request for Proposals Y16-107-MA  
False Alarm Billing System

### RECOMMENDATION:

Selection of Public Safety Corporation, Request for Proposals Y16-107-MA, to provide a False Alarm Billing System. Further request authority for the Procurement Division to negotiate and execute a 5-year contract within a budget amount of \$185,865.

This item was evaluated by the Procurement Committee on June 1, 2016. Commissioner Ted Edwards was assigned to the Procurement Committee.

### PURPOSE:

The False Alarm Billing System provides false alarm tracking and billing software. The system includes interfaces to verify addresses, support online payment and billing, and calculate responses and fees based upon the enacted local ordinance for false alarms. The system integrates with existing Tritech CAD software to track data and calculate responses by address.

### DISCUSSION:

This system replaces the current antiquated and unsupported MS database.

A three-phase evaluation process was conducted. Phase 1 of this RFP evaluated written proposals for qualification, technical compliance and methodology with Public Safety Corporation achieving the minimum score of 135 to advance to Phase 2. The proposals from Advanced Heuristics Associates, LLC and PMAM Corporation did not achieve the minimal score of 135 in Phase 1 and did not advance. Phase 2 evaluated the firm's on-site presentations and technical demonstrations and Public Safety Corporation achieved the minimal cumulative score of 195 to advance to Phase 3. Phase 3 culminated with an evaluation of the fee proposal and M/WBE criteria with Public Safety Corporation qualifying for award consideration. The Procurement Committee evaluated the proposals against the stated criteria. Attached are the consensus scores.

EVALUATION SCORESHEET

RFP#: #Y16-107-MA

FALSE ALARM BILLING SYSTEM

	PHASE 1 WRITTEN		PHASE 2 PRESENTATION		PHASE 3						TOTAL	
					Fee Proposal	Location		M/WBE Utilization		Welfare Hires		Disabled Vet. Hires
WEIGHT:	45		20		20	5		10		5	15	
FIRM:	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	BONUS POINTS	BONUS POINTS	
PUBLIC SAFETY CORPORATION	3.50	157.5	3.56	71.1	100.0	1.0	5.0	4.0	40.0	0.0	0.0	373.6

\* Only Proposers whose Phase 1 responses scored 135 or above advanced to Phase 2.


\*\* Only Proposers whose Phase 1 responses and Phase 2 Presentations cumulatively scored 195 or above advanced to Phase 3.



**Interoffice Memorandum**

May 20, 2016

To: Maria Alvarez, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJ: **RFP #Y16-107-MA, False Alarm Billing Systems-Phase 3**

Below are the respondents to the subject RFP with their firm's certified sub-consultants and MWBE participation score on a 1 – 5 rating:

<b>1.</b>	<b>Public Safety Corporation</b>		<b>4 Points</b>
MWBE-HF	Closed Caption Latina Corp, dba Dicapta	24%	
	<b>Total MWBE Participation:</b>	<b>24%</b>	
	EEO Staff	60%	
Bonus Points			
	Service-Disabled Veterans	<b>0</b>	
	Welfare Recipients:	<b>0</b>	

*Aheena Ferguson*