



**Interoffice Memorandum**

BCC Mtg. Date: July 12, 2016

June 16, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

*CW* Carrie Woodell, Manager, Procurement Division

Contact: Rich Steiger, Manager, Facilities Management Division  
407-836-7473

Subject: Award of Invitation for Bids Y16-1078-PD, Interior Painting Services

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y16-1078-PD, Interior Painting Services, to the low responsive and responsible bidder, Silva's Painting & General Services, LLC, in the estimated contract award amount of \$446,200 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional one-year terms.

**PROCUREMENT:**

This contract will provide labor and materials on an as-needed basis for interior painting services.

**FUNDING:**

Funding is available in account numbers 0001 043 1713 3810, 0001 043 1717 3810, 0001 043 1718 0310 and 0001 043 1719 3810.

**APPROVALS:**

The Facilities Management and Business Development Divisions concur with this recommendation.

**REMARKS:**

Four bids were received and evaluated for responsiveness, responsibility and price. Silva's Painting & General Services, LLC is the low responsive responsible bidder. The bid is considered reasonable based on the technical evaluation and recommendation of staff.

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Bid Tabulation:

Bidder:	Bid Amount
Silva's Painting & General Services, LLC	\$ 446,200.00
Lenard Bell Painting, Inc.	\$ 471,362.50
Covert Painting, Inc.	\$ 534,550.00
Braven Painting, Inc.	\$1,924,262.50




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 30, 2016

TO: Perry Davis, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB-Y16-1078-PD, Interior Painting Services**

The Business Development Division evaluated the **4 bids** submitted for this project and found that this contract may be awarded to **Silva's Painting & General Services, LLC**, a Certified Minority/Women Business Enterprise bidder. The Orange County certified firm is the lowest bidder. Thus, the bid preference does not apply, per the County's M/WBE Ordinance, Section 17-324.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

## BID COMPARISON

### Y16-1078-PD, Interior Painting Services

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Silva's Painting & General Services, LLC (HM)	\$446,200				
2nd Low	Lenard Bell Painting, Inc.	\$471,362.50	\$25,163	5.64%		
3rd Low	Covert Painting, Inc.	\$534,550	\$88,350	19.80%	\$63,188	13.41%
4th Low	Braven Painting, Inc. (HF)	\$1,924,262.50	\$1,478,063	331.26%	\$1,452,900	308.23%