



May 23, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

Cow Carrie Woodell, Acting Manager, Procurement Division

Contact: Vicki Weaver, Project Manager, Capital Planning
Orange County Convention Center
407-685-5165

Subject: Approval of Purchase Order M97565, Purchase of Tile for the
Orange County Convention Center West Concourse and Bridge
Flooring Replacement

ACTION REQUESTED:

Approval of Purchase Order M97565, Purchase of Tile for the Orange County Convention Center West Concourse and Bridge Flooring Replacement from Ceramic Technics, LTD. in the total amount of \$253,288.08.

PROCUREMENT:

The contract is for purchase and delivery of 46,297 square feet of carpet for the West Concourse and Bridge. The carpet will be installed under a separate construction contract. This project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0960 6210.

APPROVALS:

The Convention Center concurs with this recommendation.

REMARKS:

The Emil Ceramica Ergon Elegance porcelain tiles are currently installed in the new West Building Phase 2 project Westwood Lobby, and various areas of Phases IV Concourse of the West Building. Phase 2 represents approximately 25% of the West Building. In order to maintain the continuity of design of the flooring through the Convention Center's concourses and other public areas, as well as facilitate the maintenance programs, Capital Planning requires the flooring material to maintain continuity with Emil Ceramica Ergon Elegance porcelain tile. This purchase will cover the remaining areas of the West Building.

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Emil Ceramica is the only manufacturer and Ceramic Technics, LDT, is the only approved distributor for the Ergon Elegance porcelain tile that will match the tile installed in Phase 2, Westwood Lobby, and various areas of Phase IV of the West Building. Negotiations with the vendor resulted in a volume discount and the lower proposed cost of \$5.47 SF was agreed to for the remaining tile throughout the West Building. This resulted in a savings of \$33,479.63, which is the difference between the original quote of \$6.10 SF and the negotiated cost.