



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: Jun. 14, 2016

May 23, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *SB*
for Carrie Woodell, Acting Manager, Procurement Division

Contact: Richard Steiger, Manager, Facilities Management Division
(407) 836-7473

Subject: Award of Invitation for Bids Y16-760-EB, Taft Highway
Maintenance Facility Perimeter Fence

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-760-EB, Taft Highway Maintenance Facility Perimeter Fence, to the low responsive and responsible bidder, All-Rite Fence Services, Inc., in the total contract award amount of \$109,385.

PROCUREMENT:

The project entails the removal of existing fence and installation of new fencing and gates around the perimeter of the Taft Highway Maintenance Facility. The new fence system will include two (2) 40' wide double drive swing gates, one (1) 40' wide cantilever double drive gates. The project is located in District 4.

FUNDING:

Funding is available in account number 1002 072 5065 6310.

APPROVALS:

The Facilities Management Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. The low bid submitted by All-Rite Fence Services, Inc. is approximately 10% lower than the second low bid. Staff attributed the price difference to current market fluctuations, contractor's means and methods and previous experience with County fence removal and installation contracts. All-Rite Fence Services, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to All-Rite Fence Services, Inc.

Page 2
Award of Invitation for Bids Y16-760-EB

<u>Bids Received:</u>	<u>Bid Amount</u>
All-Rite Fence Services, Inc.	\$109,385.00
Sterling Enterprises, LLC	\$119,810.39
A Green World Construction Company, Inc.	\$172,413.15



BUSINESS DEVELOPMENT DIVISION

May 16, 2016

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-760-EB / Taft Highway Maintenance Facility Perimeter Fence**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder All-Rite Fence Services, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Sterling Enterprises, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by A Green World Construction Company, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-760-EB / Taft Highway Maintenance Facility Perimeter Fence

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	All-Rite Fence Services, Inc.	\$109,385.00	\$0	0.00%	no					20/6
2nd Low	Sterling Enterprises, LLC	\$119,810.39	\$0	0.00%	no	\$10,425.39	9.53%			0/16
3rd Low	A Green World Construction Company, Inc.	\$172,413.15	\$0	0.00%	no	\$63,028.15	57.62%	\$52,602.76	43.91%	40/60