




May 23, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Acting Manager, Procurement Division

Contact: Richard Steiger, Manager, Facilities Management Division
(407) 836-7473

Subject: Award of Invitation for Bids Y16-185-EB, Maintenance of
Stormwater Ponds

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-185-EB, Maintenance of Stormwater Ponds, to the low responsive and responsible bidder, Frank Gay Plumbing, Inc. in the estimated annual contract award amount of \$361,145. Further request authorization for the Procurement Division to exercise contract option years one and two. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

PROCUREMENT:

Work under this contract consists of providing all labor, equipment, maintenance of traffic and incidentals necessary to remove, clear and dispose of sediment, vegetation, material and debris from Orange County owned wet and dry stormwater ponds. The work also includes making repairs to the drainage structures, erosion control measures and sodding of affected areas.

FUNDING:

Funding is available in account number 0001-043-1716-3810.

APPROVALS:

The Facilities Management Division and the Business Development Division concur with this recommendation.

REMARKS:

Seven bids were received. The bid of Frank Gay Plumbing, Inc. is approximately 24% lower than the second low bid submitted. Staff attributed the price difference to current market fluctuations and the means and methods utilized by Frank Gay Plumbing, Inc. in the performance of previous County stormwater pond maintenance contracts. Frank Gay Plumbing, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Frank Gay Plumbing, Inc.

Award of Invitation for Bids Y16-185-EB, Maintenance of Stormwater Ponds
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Bids Received

Frank Gay Plumbing, Inc.	Base Year:	\$ 361,145
	Option Year 1:	\$ 372,485
	Option Year 2:	<u>\$ 372,485</u>
	Total Bid:	\$1,106,115
Altair Environmental Group, LLC	Base Year:	\$ 456,325
	Option Year 1:	\$ 456,325
	Option Year 2:	<u>\$ 456,325</u>
	Total Bid:	\$1,368,975
C&M Dredging, Inc.	Base Year:	\$ 476,860
	Option Year 1:	\$ 485,860
	Option Year 2:	<u>\$ 485,860</u>
	Total Bid:	\$1,448,580
Parthenon Construction Company	Base Year:	\$ 638,000
	Option Year 1:	\$ 638,000
	Option Year 2:	<u>\$ 638,000</u>
	Total Bid:	\$1,914,000
Café Construction & Development, Inc.	Base Year:	\$ 645,000
	Option Year 1:	\$ 645,000
	Option Year 2:	<u>\$ 645,000</u>
	Total Bid:	\$1,935,000
Adventure Environmental, Inc.	Base Year:	\$ 695,000
	Option Year 1:	\$ 772,000
	Option Year 2:	<u>\$ 772,000</u>
	Total Bid:	\$2,239,000
Stage Door II, Inc.	Base Year:	\$ 909,500
	Option Year 1:	\$ 909,500
	Option Year 2:	<u>\$ 909,500</u>
	Total Bid:	\$2,728,500



BUSINESS DEVELOPMENT DIVISION

May 3, 2016

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator *R*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y16-185-EB, Maintenance of Stormwater Ponds

The Business Development Division evaluated the 7 bids submitted for this project and found that the apparent low bidder **Frank Gay Plumbing, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by **Altair Environmental Group, LLC** met the Orange County MWBE participation goal of 25%. They reported 26% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	Nicola Transport & Excavating, Inc.	\$342,243.75
HM	German Delaware, Inc.	\$10,000.00
Total MWBE Participation		\$352,244.00

The third low bid submitted by **C & M Dredging, Inc.** met the Orange County MWBE participation goal of 25%. They reported 26% MWBE participation in their bid. Please note the following certified MWBE participation:

AM(Pac)	Central Hauling	\$378,000.00
Total MWBE Participation		\$378,000.00

The fourth low bid submitted by **Parthenon Construction Company** did not meet the Orange County MWBE participation goal of 25%. They reported 20% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

HM	Nicola Transport & Excavating, Inc.	\$390,000.00
Total MWBE Participation		\$390,000.00

Sheena Ferguson

Interoffice Memorandum

The fifth low bid submitted by **Café Construction & Development, Inc.** met the Orange County MWBE participation goal of 25%. They reported 99% MWBE participation in their bid. They will be self-performing 99% of their bid. Please note the following certified MWBE participation:

HM	Café' Construction & Development, Inc.	\$1,913,750.00
Total MWBE Participation		\$1,913,750.00

The sixth low bid submitted by **Adventure Environmental, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The seventh low bid submitted by **Stage Door II, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 5% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing	\$123,750.00
Total MWBE Participation		\$123,750.00

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y16-185-EB, Maintenance of Stormwater Ponds (Revised)

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Frank Gay Plumbing, Inc.	\$1,106,115	\$0	0%	No					63%
2nd Low	Altair Environmental Group, LLC	\$1,368,975	\$352,244	26%	N/A	\$262,860	23.76%			0%
3rd Low	C & M Dredging, Inc.	\$1,448,580	\$378,000	26%	N/A	\$342,465	30.96%	\$79,605	5.81%	20%
4th Low	Parthenon Construction Company	\$1,914,000	\$390,000	20%	No	\$807,885	73.04%	\$545,025	39.81%	33%
5th Low	Café Construction & Development, Inc. (HM)	\$1,935,000	\$1,913,750	99%	Yes	\$828,885	74.94%	\$566,025	41.35%	40%
6th Low	Adventure Environmental, Inc.	\$2,239,000	\$0	0%	No	\$1,132,885	102.42%	\$870,025	63.55%	32%
7th Low	Stage Door II, Inc.	\$2,728,500	\$123,750	5%	No	\$1,622,385	146.67%	\$1,359,525	99.31%	0%