



Interoffice Memorandum

BCC Mtg. Date: May 10, 2016

April 11, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *Cw* Carrie Woodell, Acting Manager, Procurement Division

Contact: Marc Cannata, Systems Manager, Capital Planning Division
(407) 685-5953

Subject: Award of Invitation for Bids Y16-744-RM, Orange County Convention
Center West Building Dining Hall C Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-744-RM, Orange County Convention Center West Building Dining Hall C Renovations, to the low responsive and responsible bidder, Axios Construction Services, LLC in the total contract award amount of \$1,194,948.

PROCUREMENT:

The scope of work includes renovation of the dining lounge including floors, walls, ceilings, LED lighting, seating, moveable furniture, furnishings and kitchen equipment.

FUNDING:

Funding is available in account number 4430 035 0966 6210.

APPROVALS:

The Orange County Convention Center Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. The low bidder, S.A. Casey Construction, Inc. failed to achieve the M/WBE goal of 25% with only 19.03% participation. The second low bidder, Axios Construction Services, LLC met the M/WBE goal with 37.13% participation and is within the sliding scale of 5% of the low bidder to allow award in accordance with MWBE provision of the solicitation. Axios Construction Services, LLC has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Axios Construction Services, LLC.

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Award of Invitation for Bids Y16-744-RM

Bids Received

S.A. Casey Construction, Inc.	\$1,151,000.00
Axios Construction Services, LLC	\$1,194,948.00
Pillar Construction Group, LLC	\$1,314,447.83



BUSINESS DEVELOPMENT DIVISION

March 18, 2016

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-744-RM / Orange County Convention Center West Building Dining Room Hall C Renovations**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder S.A. Casey Construction, Inc. did not achieve good faith effort documentation and reported 19.03% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Lakeside Electrical Services, LLC	\$219,047
Total MWBE Participation		\$219,047.00 (19.03%)

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 37.13% MWBE participation in their bid. The second low bidder met the MWBE goal and is within the 5% sliding scale range of the low bidder (at 3.82%) for contract awards from \$750,000.01 to \$2,000,000.00. **Therefore, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$229,188
Wbe-wf	Boyd Hart Company	\$4,295
Mbe-afam	J. B. Mechanical	\$25,000
Mbe-hm	Lakeside Electrical Services, LLC	\$185,235
Total MWBE Participation		\$443,718.00 (37.13%)

The third low bid submitted by Pillar Construction Group, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

Interoffice Memorandum

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

UNITED STATES
DEPARTMENT OF JUSTICE
BUSINESS DEVELOPMENT DIVISION
SEP 11 2013 10:10 AM

BID COMPARISON

IFB-Y16-744-RM / Orange County Convention Center West Building Dining Room Hall C Renovations										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$1,151,000.00	\$219,047.00	19.03%	no					23/19
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$1,194,948.00	\$443,718.00	37.13%	na	\$43,948.00	3.82%			71/29
3rd Low	Pillar Construction Group, LLC	\$1,314,447.83	\$0.00	0.00%	no	\$163,447.83	14.20%	\$119,499.83	10.00%	16/16