



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: Apr. 5, 2016

March 7, 2016

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Carrie Woodell, Acting Manager, Procurement Division

CONTACT: Robert Dudas, Section Manager, Field Services Division
407-836-6835

SUBJECT: Award of Invitation for Bids Y16-197-JS, Polyethylene Water Fittings

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-197-JS, Polyethylene Water Fittings, to the low responsive and responsible bidder, The Pipe Nipple & Supply Company, Inc., in the estimated annual contract award amount of \$373,418.20. Further request authorization for the Procurement Division to renew the contract for two additional 1-year periods.

PROCUREMENT:

Polyethylene water fittings are used for the connection of water meters to the utility system.

FUNDING:

Funds are available in account number 4420 038 1310 9310.

APPROVALS:

The Field Services and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to Invitation for Bids, Y16-197-JS and were evaluated for responsiveness, responsibility and price. The bid of The Pipe Nipple & Supply Company, Inc. is within 7% of the low bidder, Consolidated Pipe & Supply. Therefore, in accordance with the M/WBE provisions of the solicitation, award is recommended to The Pipe Nipple & Supply Company, Inc.

The bid tabulation is attached.

BID TABULATION
IFB Y16-197-JS
POLYETHYLENE WATER FITTINGS

Item	Description	Est. Annual Qty.	Unit of Measure	Consolidated Pipe & Supply		The Pipe Nipple & Supply Company, Inc.		Corcel Corporation	
				Unit Cost	Extended Price	Unit Cost	Extended Price	Unit Cost	Extended Price
1	#61062 1" Hydrosert SDR 9	150	each	\$25.57	\$3,835.50	\$26.96	\$4,044.00	\$30.70	\$4,605.00
2	#61241 1" Hydrocert SDR 9	240	each	\$23.89	\$5,733.60	\$25.20	\$6,048.00	\$28.69	\$6,885.60
3	#61242 1" Hydrocert SDR 9	4,000	each	\$27.02	\$108,080.00	\$28.51	\$114,040.00	\$32.45	\$129,800.00
4	#60350 1" Hydrocert SDR 9	2,000	each	\$66.90	\$133,800.00	\$70.64	\$141,280.00	\$80.35	\$160,700.00
5	#61102 1" Hydrocert SDR 9	120	each	\$25.60	\$3,072.00	\$27.01	\$3,241.20	\$30.74	\$3,688.80
6	#51004 1" Hydrocert Tool	100	each	\$16.92	\$1,692.00	\$17.85	\$1,785.00	\$20.32	\$2,032.00
7	#61177 1" Hydrocert SDR 9 Tee	1,000	each	\$34.10	\$34,100.00	\$36.02	\$36,020.00	\$40.96	\$40,960.00
8	#60245 1" Hydrocert SDR 9	1,000	each	\$63.39	\$63,390.00	\$66.96	\$66,960.00	\$76.13	\$76,130.00
	Total Estimated Bid				\$353,703.10		\$373,418.20		\$424,801.40




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 24, 2016

TO: Jim Schell, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y16-197-JS, Polyethylene Water Fittings**

The Business Development Division evaluated the **3 bids** submitted for this project and found that this contract may be awarded to **The Pipe Nipple & Supply Company, Inc.** a certified Minority/Women Business Enterprise bidder. The Orange County certified firm did not exceed the low bid by more than 7% on contract awards from \$100,000 to \$500,000, in accordance with the County's M/WBE Ordinance, Section 17-324.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y16-197-JS, Polyethylene Water Fittings

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Consolidated Pipe & Supply	\$353,703.10				
2nd Low	The Pipe Nipple & Supply Company, Inc. (WF)	\$373,418.20	\$19,715	5.57%		
3rd Low	Corcel Corporation (HM)	\$424,801.40	\$71,098	20.10%	\$51,383	13.76%