



March 15, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Acting Manager, Procurement Division

Contact: Rodney Lynn, Manager, Stormwater Management Division  
(407) 836-7991

Subject: Award of Invitation for Bids Y16-183-EB, Stormwater  
Pond and Primary Canal Cleaning and Restoration Services

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y16-183-EB, Stormwater Pond and Primary Canal Cleaning and Restoration Services, to the low responsive and responsible bidder, Adventure Environmental, Inc. in the estimated annual contract award amount of \$996,100. Further request authorization for the Procurement Division to exercise contract option years one and two. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

**PROCUREMENT:**

Work under this contract consists of providing all labor, equipment, maintenance of traffic and incidentals necessary to remove and dispose of sediment, vegetation, material and debris, as well as making repairs to slopes and banks, erosion control measures and sodding, pipe jetting and cleaning in designated retention ponds, open canals, under open bridge structures and closed conduit systems throughout Orange County.

**FUNDING:**

Funding is available in account number 1004 072 3087 3816.

**APPROVALS:**

The Stormwater Management Division and the Business Development Division concur with this recommendation.

**REMARKS:**

Two bids were received. The bid of Adventure Environmental, Inc. is approximately 32% lower than the other bid submitted. Staff attributed the price difference to current market fluctuations and contractor means and methods. Adventure Environmental, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Adventure Environmental, Inc.

Award of Invitation for Bids Y16-183-EB, Stormwater Pond and Primary Canal  
Cleaning and Restoration Services  
Page 2 of 2

Bids Received


Adventure Environmental, Inc.	Base Year:	\$ 996,100
	Option Year 1:	\$ 996,000
	Option Year 2:	<u>\$ 996,000</u>
	Total Bid:	\$2,988,100
Douglas N. Higgins, Inc.	Base Year:	\$1,299,200
	Option Year 1:	\$1,307,200
	Option Year 2:	<u>\$1,331,800</u>
	Total Bid:	\$3,938,200



**BUSINESS DEVELOPMENT DIVISION**

February 25, 2016

**TO:** Elia Batista, Senior Contract Administrator  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator   
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y16-183-EB, Stormwater Pond and Primary Canal Cleaning  
and Restoration Services**

The Business Development Division evaluated the **2 bids** submitted for this project and found that the apparent low bidder **Adventure Environmental, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Douglas N. Higgins, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 7% MWBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



## BID COMPARISON

### IFB-Y16-183-EB, Stormwater Pond and Primary Canal Cleaning and Restoration Services

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Adventure Environmental, Inc.	\$2,988,100	\$0	0%	No					28%
2nd Low	Douglas N. Higgins, Inc.	\$3,938,200	\$261,250	7%	No	\$950,100	31.80%			15%