



Interoffice Memorandum

February 22, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *CW* for Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y16-733-CC, Regional Computing
Center Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-733-CC, Regional Computing Center Roof Replacement, to the low responsive and responsible bidder, R. F. Lusa & Sons Sheetmetal, Inc. in the total contract award amount of \$294,490.

PROCUREMENT:

The project consists of construction and installation of a new metal roof system at the Orange County Regional Computing Center. This project is located in District 6.

FUNDING:

Funding is available in account number 1023 043 2025 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. The bid submitted by Property Renovation & Construction, LLC was determined to be non-responsive because they qualified their bid. Although the bid from R. F. Lusa & Sons Sheetmetal, Inc. is approximately 32% lower than the second low bidder, staff and the County's roofing consultant evaluated the bids and determined that the low bid was reasonable. The difference in bid prices is attributable to contractor means and methods. R. F. Lusa & Sons Sheetmetal, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to R. F. Lusa & Sons Sheetmetal, Inc.

Award of Invitation for Bids Y16-733-CC

Bids Received:

Bid Amount

R.F. Lusa & Sons Sheetmetal, Inc.
Atlas Apex Roof, LLC

\$294,490
\$391,000

Property Renovation & Construction, LLC

Non-responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

February 4, 2016

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-733-CC / Regional Computing Center Roof Replacement**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder R.F. Lusa & Sons Sheetmetal, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Atlas Apex Roofing, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-733-CC / Regional Computing Center Roof Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	R.F. Lusa & Sons Sheetmetal, Inc.	\$294,490	\$0	0%	no					66/2
2nd Low	Atlas Apex Roofing, LLC	\$391,000	\$0	0%	no	\$96,510	32.77%			93/2