



Interoffice Memorandum

BCC Mtg. Date: March 15, 2016

February 22, 2016

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *C. W. for* Johnny Richardson, Manager, Procurement Division

CONTACT: Mike Saldutti, Site Supervisor II, Parks and Recreation Division
407-254-9321

SUBJECT: Award of Invitation for Bids Y16-180-JS, Tree Trimming and Related
Services for Parks and Recreation Division

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-180-JS, Tree Trimming and Related Services for Parks and Recreation Division, to the low responsive and responsible bidder, Blades of Green, Inc., in the estimated annual contract amount of \$224,300. Further request authority for the Procurement Division to exercise two 1-year renewals.

PROCUREMENT:

Tree trimming and the removal of dead or diseased trees is necessary to alleviate dangerous situations in County parks. Also, tree canopies are elevated and overgrown areas cleared to allow for safer recreational activities.

FUNDING:

Funding is available in account number 1050 068 1805 3197.

APPROVALS:

The Parks and Recreation and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to Invitation for Bids Y16-180-JS and were evaluated for responsiveness, responsibility and price. The bid of Core Services, LLC was determined to be non-responsible as a previous County contract was terminated for default. The low bidder, Blades of Green, Inc. has the necessary manpower and equipment to perform this contract. Blades of Green, Inc. has a record of satisfactory contract performance with the County. Therefore, recommendation is made for award to Blades of Green, Inc.

The bid tabulation is attached.

BID TABULATION - IFB Y16-180-JS
 TREE TRIMMING AND RELATED SERVICES FOR PARKS AND RECREATION DIVISION

Item #	Description	Estimated Quantity	Unit Of Measure	Blades of Green, Inc.		Carol King Landscape Maintenance, Inc.		The Davey Tree Expert Company		A Budget Tree Service, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
	Personnel Straight Time										
1	Foreman	1,400	Hours	\$30	\$42,000	\$30	\$42,000	\$27.02	\$37,828.00	\$65.78	\$92,092.00
2	Bucket Operator	1,400	Hours	\$25	\$35,000	\$25	\$35,000	\$23.16	\$32,424.00	\$58.00	\$81,200.00
3	Climber	800	Hours	\$20	\$16,000	\$15	\$12,000	\$23.16	\$18,528.00	\$58.00	\$46,400.00
4	Grounds-Man	2,000	Hours	\$15	\$30,000	\$18	\$35,000	\$16.41	\$32,820.00	\$48.50	\$97,000.00
	Equipment Straight Time										
5	Bucket Truck	1,400	Hours	\$35	\$49,000	\$35	\$49,000	\$20.26	\$28,364.00	\$37.50	\$52,500.00
6	Crane Truck/Chipper	1,000	Hours	\$15	\$15,000	\$15	\$15,000	\$48.56	\$48,560.00	\$37.50	\$37,500.00
7	Chipper Truck/Chipper or Dump Truck	600	Hours	\$10	\$6,000	\$25	\$15,000	\$15.56	\$9,336.00	\$19.84	\$11,904.00
8	Stump Grinder	800	Hours	\$10	\$8,000	\$15	\$12,000	\$14.50	\$11,600.00	\$19.37	\$15,496.00
9	Crane (necessary tonnage with Operator)	500	Hours	\$25	\$12,500	\$0	\$0	\$125.00	\$62,500.00	\$135.00	\$67,500.00
	Personnel - Overtime/Holidays										
10	Foreman	16	Hours	\$30	\$480	\$30	\$480	\$40.53	\$648.48	\$65.78	\$1,052.48
11	Bucket Operator	16	Hours	\$25	\$400	\$25	\$400	\$34.74	\$555.84	\$58.00	\$928.00
12	Climber	16	Hours	\$20	\$320	\$15	\$240	\$34.74	\$555.84	\$58.00	\$928.00
13	Grounds-Man	48	Hours	\$20	\$960	\$18	\$840	\$24.61	\$1,181.28	\$48.50	\$2,328.00
	Equipment - Overtime/Holidays										
14	Bucket Truck	16	Hours	\$40	\$640	\$35	\$560	\$20.26	\$324.16	\$37.50	\$600.00
15	Crane Truck/Chipper	1	Hours	\$20	\$20	\$15	\$15	\$48.56	\$48.56	\$37.50	\$37.50
16	Chipper Truck/Chipper or Dump Truck	12	Hours	\$15	\$180	\$25	\$300	\$15.56	\$186.72	\$19.84	\$238.08
17	Stump Grinder	20	Hours	\$10	\$200	\$15	\$300	\$14.50	\$290.00	\$19.37	\$387.40
18	Crane (necessary tonnage with Operator)	16	Hours	\$25	\$400	\$0	\$0	\$125.00	\$2,000.00	\$135.00	\$2,160.00
	Personnel - Emergency Call Out										
19	Foreman	30	Hours	\$35	\$1,050	\$38	\$1,140	\$40.53	\$1,215.90	\$65.78	\$1,973.40
20	Bucket Operator	30	Hours	\$25	\$750	\$32	\$960	\$34.74	\$1,042.20	\$58.00	\$1,740.00
21	Climber	30	Hours	\$20	\$600	\$21	\$630	\$34.74	\$1,042.20	\$58.00	\$1,740.00
22	Grounds-Man	90	Hours	\$20	\$1,800	\$23	\$2,070	\$24.61	\$2,214.90	\$48.50	\$4,365.00
	Equipment - Emergency Call Out										
23	Bucket Truck	30	Hours	\$45	\$1,350	\$35	\$1,050	\$20.26	\$607.80	\$37.50	\$1,125.00
24	Crane Truck/Chipper	24	Hours	\$25	\$600	\$15	\$360	\$48.56	\$1,165.44	\$37.50	\$900.00
25	Chipper Truck/Chipper or Dump Truck	20	Hours	\$20	\$400	\$25	\$500	\$15.56	\$311.20	\$19.84	\$396.80
26	Stump Grinder	5	Hours	\$10	\$50	\$20	\$100	\$14.50	\$72.50	\$19.37	\$96.85
27	Crane (necessary tonnage with Operator)	24	Hours	\$25	\$600	\$0	\$0	\$125.00	\$3,000.00	\$135.00	\$3,240.00
	Total Estimated Bid				\$224,300		\$224,945		\$298,423.02		\$525,828.51

The bid of Core Services, LLC is non-responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

February 9, 2016

TO: Jim Schell, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y16-180-JS, Tree Trimming and Related Services for Parks and Recreation Division**

The Business Development Division evaluated the **4 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson