



**Interoffice Memorandum**

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

February 9, 2016

BCC Mtg. Date: Mar. 1, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *Cous for* Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y16-710-CC, Orange County Fire  
Rescue Logistics Warehouse HVAC Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-710-CC, Orange County Fire Rescue Logistics Warehouse HVAC Replacement, to the low responsive and responsible bidder, Axios Construction Services, LLC, in the total contract award amount of \$395,560, which includes Additive Bid Item 1.

PROCUREMENT:

This project includes a HVAC system replacement that involves mechanical, electrical, plumbing, controls, demolition, alterations, metal fabrications, cast in place concrete, masonry, carpentry, steel doors and frames, closed cell wall foam insulation, joint sealants, gypsum drywall, acoustical panel ceilings and painting. The additive bid item includes all work required for the removal of existing suspended ceiling grid and tiles in the Captain's Office 111, Men's toilet R100C, Women's toilet R100D, Lounge 115, Lobby 101, Clerical 102, Climate Controlled Medical Storage 103, and both toilets R100A and 100B; provide new suspended ceiling grid, wall angles, and acoustical tiles. This project is located in District 3.

FUNDING:

Funding is available in account number 1009 034 0772 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received. New Horizon Construction Services did not submit a bid bond and therefore was determined to be non-responsive. The bids submitted by the two low bidders, Ellis Mechanical Corporation and Air Mechanical & Service Corp. failed to achieve the MWBE goal and have no good faith effort. Axios Construction Services, LLC exceeded the MWBE goal with 64.17% participation and is within the sliding scale of 7% of the low bidder to allow award in accordance with MWBE provision of the solicitation. Axios Construction Services, LLC has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Axios Construction Services, LLC.

<u>Bids Received:</u>	<u>Base Bid</u>	<u>Add No. 1</u>	<u>Total</u>
Ellis Mechanical Corporation	\$376,948	\$5,666	\$382,650
Air Mechanical & Service Corp.	\$384,000	\$7,000	\$391,000
<b>Axios Construction Services, LLC</b>	<b>\$388,800</b>	<b>\$6,760</b>	<b>\$395,560</b>
Close Construction, LLC	\$452,589	\$9,000	\$461,589
MVB & Associates, Inc.	\$458,710	\$9,500	\$468,210
 New Horizon Construction Services			 Non-Responsive (bid bond not submitted)



**BUSINESS DEVELOPMENT DIVISION**

January 13, 2016

**TO:** Corie Cummings, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y16-710-CC / Orange County Fire Rescue Logistics Warehouse HVAC Replacement - Additive Bid**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Ellis Mechanical Corporation did not achieve good faith effort documentation and reported 9.88% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Lakeside Electrical Services	\$37,805
<b>Total MWBE Participation</b>		<b>\$37,805.00 (9.88%)</b>

The second low bid submitted by Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 64.17% MWBE participation in their bid. The third low bid is within the 7% sliding scale range, of the low bidder's bid, for awards from \$100,000 to \$500,000. The difference is 3.37%. **Having met the MWBE participation goal and the sliding scale requirement, this bid may be awarded to the third low bidder. Please note the following certified MWBE participation:**

Mbe-afam	Axios Construction Services, LLC	\$216,300
Mbe-hm	Comelco, Inc.	\$37,514
<b>Total MWBE Participation</b>		<b>\$253,814.00 (64.17%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

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Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON ADDITIVE**

**IFB-Y16-710-CC / Orange County Fire Rescue Logistics Warehouse HVAC Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Ellis Mechanical Corporation	\$382,650	\$37,805	9.88%	no					15/15
2nd Low	Air Mechanical & Service Corp.	\$391,000	\$0	0.00%	no	\$8,350	2.18%			39/7
3rd Low	Axios Construction Services, LLC [mbe-afam]	\$395,560	\$253,814	64.17%	na	\$12,910	3.37%	\$4,560	1.17%	71/29
4th Low	Close Construction, LLC	\$461,589	\$54,662	11.84%	no	\$78,939	20.63%	\$70,589	18.05%	0/21
5th Low	MVB & Associates, Inc.	\$468,210	\$54,000	11.53%	no	\$85,560	22.36%	\$77,210	19.75%	22/22