



## Interoffice Memorandum

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

February 10, 2016

BCC Mtg. Date: Mar. 1, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

*For* Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y16-704-EB, Orange County Corrections  
Buildings D, E and F Guardrail Modifications

### ACTION REQUESTED:

Approval to award Invitation for Bids Y16-704-EB, Orange County Corrections Buildings D, E and F Guardrail Modifications, to the low responsive and responsible bidder, Axios Construction Services, LLC, in the total contract award amount of \$640,785.

### PROCUREMENT:

The scope involves extending the existing safety rails on upper tier cells in these three buildings. The stairs will have a cage type structure added. Also included is replacement of the hinges on the food pass doors in Buildings B, D, E, F and BRC. The project is located in District 6.

### FUNDING:

Funding is available in account number 1023 043 0263 6210.

### APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received. The bid submitted by Axios Construction Services, LLC reported 87.980% MWBE participation. Axios Construction Services, LLC has confirmed their bid price and understanding of the scope of work and their price is less than one percent above the County's estimate for these services. Axios Construction Services, LLC has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Axios Construction Services, LLC.

Page 2  
Award of Invitation for Bids Y16-704-EB

A protest was submitted by Café Construction & Development, Inc. The protest was denied and it was not appealed.

<u>Bids Received:</u>	<u>Bid Amount</u>
Axios Construction Services, LLC	\$640,785
Café Construction & Development, Inc.	\$795,000



**BUSINESS DEVELOPMENT DIVISION**

October 30, 2015

**TO:** Elia Batista, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y16-704-EB / Orange County Corrections, Buildings D, E, & F Guardrail Modifications**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 87.98% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$563,785
<b>Total MWBE Participation</b>		<b>\$563,785.00 (87.98%)</b>

The second low bid submitted by Orange County MWBE firm Café Construction & Development, Inc. met the MWBE goal and reported 99.89% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**IFB-Y16-704-EB / Orange County Corrections, Buildings D, E, & F Guardrail Modifications**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (6%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$640,785	\$563,785	87.98%	na					71/28
2nd Low	Café Construction & Development, Inc. [mbe-hm]	\$795,000	\$794,100	99.89%	na	\$154,215	24.07%			50/0