



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: Feb. 16, 2016

January 26, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

~~From~~ *for* Johnny M. Richardson, Manager, Procurement Division

Contact: Terry Devitt, Assistant Director, Orange County Convention
Center, 407- 685-9867

Subject: Award of Invitation for Bids Y16-721-MM, Orange County Convention
Center Phase III Valencia Ballroom Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-721-MM, Orange County Convention Center Phase III Valencia Ballroom Renovation, to the low responsive and responsible bidder, J. Kokolakis Contracting, Inc., for the total contract award amount of \$10,408,000.

PROCUREMENT:

The Valencia Room is an existing 62,000 square foot multiple-purpose room that will be converted into a Ballroom. The project includes renovation or new: electrical, LED lighting and controls, access control system, data infrastructure, mechanical, plumbing and fire protection and architectural features such as carpet, terrazzo flooring, entry doors, decorative panels, wall finishes, ceiling system, rigging points, and signage. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0960 6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received from the prequalified Contractors. The County used a two-step bid process for this solicitation. Step one prequalified five bidders. J. Kokolakis Contracting, Inc. achieved the MWBE goal with 25.37% participation. Therefore, award is recommended to J. Kokolakis Contracting, Inc.

Bids Received:

Bid Amount:

J. Kokolakis Contracting, Inc.

\$10,408,000

Gilbane Building Company

\$11,076,432

Walbridge Aldinger, LLC.

\$11,112,000

PCL Construction Services, Inc.

\$11,327,455



BUSINESS DEVELOPMENT DIVISION

January 22, 2016

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-721-MM / Orange County Convention Center Phase III Valencia Ballroom Renovation**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder J. Kokolakis Contracting, Inc. met the MWBE participation goal and reported 25.37% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-am	Potential Electric, Inc.	\$2,500,000
Mbe-hm	Sky Builders USA, LLC	\$140,000
Total MWBE Participation		\$2,640,000.00 (25.37%)

The second low bid submitted by Gilbane Building Company met the MWBE participation goal and reported 44.91% MWBE participation in their bid.

The third low bid submitted by Walbridge Aldinger LLC met the MWBE participation goal and reported 25.34% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-721-MM / Orange County Convention Center Phase III Valencia Ballroom Renovation										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	J. Kokolakis Contracting, Inc.	\$10,408,000	\$2,640,000	25.37%	na					12/20
2nd Low	Gilbane Building Company	\$11,076,432	\$4,974,944	44.91%	na	\$668,432	6.42%			7/28
3rd Low	Walbridge Aldinger LLC	\$11,112,000	\$2,816,000	25.34%	na	\$704,000	6.76%	\$35,568	0.32%	7/17
4th Low	PCL Construction Services, Inc.	\$11,327,455	\$0	0.00%	no	\$919,455	8.83%	\$251,023	2.27%	38/11