



**Interoffice Memorandum**

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

BCC Mtg. Date: Feb. 16, 2016

January 27, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: ~~for~~ Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y15-7014-EB, Orange County Health  
Services – EMS Building Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-7014-EB, Orange County Health Services – EMS Building Renovation, to the low responsive, responsible, MWBE compliant bidder, Marbek Construction Company, in the total contract award amount of \$1,160,800.

PROCUREMENT:

The work includes interior selective demolition and renovation to include mechanical, plumbing, electrical, and structural of the existing Health Services EMS Building.

FUNDING:

Funding is available in account number 1023 043 2049 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Eight bids were received. The bid submitted by Axios Construction Services, LLC reported 0% MWBE participation and did not achieve the good faith effort. The bid submitted by Marbek Construction Company provided good faith effort documentation, achieved 2.93% MWBE participation and is within the sliding scale. Marbek Construction Company has confirmed their bid and references have confirmed satisfactorily completed similar projects. Marbek Construction Company has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Marbek Construction Company.

<u>Bids Received:</u>	<u>Bid Amount</u>
Axios Construction Services, LLC	\$1,127,162
<b>Marbek Construction Co.</b>	<b>\$1,160,800</b>
Mulligan Constructors, Inc.	\$1,174,250
Pillar Construction Group, LLC	\$1,179,000
ALBU & Associates, Inc.	\$1,243,000
Welsh Construction, LLC	\$1,335,750
McCree Design Builders, Inc.	\$1,435,000
New Horizon Construction Services, LLC	\$1,840,590



**BUSINESS DEVELOPMENT DIVISION**

January 14, 2016

**TO:** Elia Batista, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y15-7014-EB / Orange County Health Services - EMS Building Renovation**

The Business Development Division evaluated the 3 lowest bids of the 8 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Marbek Construction Co. achieved good faith effort documentation and reported 2.93% MWBE participation in their bid. **Since the second low bidder is within the 5% sliding scale of the low bidder's bid, at 2.93%, for awards from \$750,000.01 to \$2,000,000.00, reported a higher MWBE participation percentage and achieved good faith effort documentation, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

Wbe-wf	KMG Fence, LLC	\$16,000
Mbe-hm	Silvas Painting & General Services Corp.	\$18,000
<b>Total MWBE Participation</b>		<b>\$34,000.00 (2.93%)</b>

The third low bid submitted by Mulligan Constructors, Inc. met the MWBE participation goal and reported 34.06% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**IFB-Y15-7014-EB / Orange County Health Services - EMS Building Renovation**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$1,127,162	\$0.00	0.00%	no					75/25
2nd Low	Marbek Construction Co.	\$1,160,800	\$34,000.00	2.93%	yes	\$33,638	2.98%			14/14
3rd Low	Mulligan Constructors, Inc.	\$1,174,250	\$400,000.00	34.06%	na	\$47,088	4.18%	\$13,450	1.16%	0/15
4th Low	Pillar Construction Group, LLC	\$1,179,000	\$0.00	0.00%	no	\$51,838	4.60%	\$18,200	1.57%	0/16
5th Low	ALBU & Associates, Inc. [mbe-hm]	\$1,243,000	\$23,800.00	1.91%	no	\$115,838	10.28%	\$82,200	7.08%	23/17
6th Low	Welsh Construction, LLC	\$1,335,750	\$16,216.46	1.21%	yes	\$208,588	18.51%	\$174,950	15.07%	6/37
7th Low	McCree Design Builders, Inc.	\$1,435,000	\$95,447.00	6.65%	no	\$307,838	27.31%	\$274,200	23.62%	17/14
8th Low	New Horizon Construction Services, LLC	\$1,840,590	\$0.00	0.00%	no	\$713,428	63.29%	\$679,790	58.56%	52/9