




Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

JAN 05 2016 JKL/LC

November 30, 2015

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y16-706-SB, Orange County Fleet Management Facility Parking Lot Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-706-SB, Orange County Fleet Management Facility Parking Lot Improvements, to the low responsive and responsible bidder, Café Construction & Development, Inc., in the total contract award amount of \$165,500.

PROCUREMENT:

The contract is for work associated with removal and replacement of approximately 18,000 square feet of concrete around the Fleet Management building. The concrete is more than 20 years old and has started to deteriorate.

FUNDING:

Funding is available in account number 5530 043 2051 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. All Terrain Tractor Service, Inc. qualified their bid and therefore was determined to be non-responsive. Café Construction & Development, Inc. exceeded the MWBE goal with 65.56% participation. The difference in the low bid and the second low is attributed to the fact that Café Construction & Development, Inc. self performs the majority of their work. In addition, they confirmed their bid and have satisfactorily completed similar projects for Orange County. Café Construction & Development, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Award of Invitation for Bids Y16-706-SB

<u>Bids Received:</u>	<u>Bid Amount</u>
Café Construction & Development, Inc.	\$165,500
MVB & Associates, Inc.	\$274,860
Axios Construction LLC	\$296,804
RMS Constructors Group, LLC	\$335,000
All Terrain Tractor Service, Inc.	Non-Responsive (Qualified bid)



BUSINESS DEVELOPMENT DIVISION

November 4, 2015

TO: Sally Bergman, Contract Supervisor
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-706-SB / Orange County Fleet Management Facility Parking Lot Improvements**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Café Construction & Development, Inc. met the MWBE participation goal and reported 65.56% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Café Construction & Development, Inc.	\$108,500
Total MWBE Participation		\$108,500.00 (65.56%)

The second low bid submitted by MVB & Associates, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Axios Construction Services, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-706-SB / Orange County Fleet Management Facility Parking Lot Improvements

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Café Construction & Development, Inc. [mbe-hm]	\$165,500	\$108,500	65.56%	na					66/0
2nd Low	MVB & Associates, Inc.	\$274,860	\$0	0.00%	no	\$109,360	66.08%			36/18
3rd Low	Axios Construction Services, LLC [mbe-afam]	\$296,804	\$0	0.00%	no	\$131,304	79.34%	\$21,944	7.98%	71/29
4th Low	RMS Constructors Group, LLC	\$335,000	\$91,500	27.31%	na	\$169,500	102.42%	\$60,140	21.88%	0/11