



Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

JAN 05 2016 *JLK/LC*

December 3, 2015

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *Johnny Richardson*
Johnny Richardson, Manager
Procurement Division

Contact: Jackie Torbert, Manager
Water Division
407-294-9850

Subject: Award of Invitation for Bids Y16-150-JS, Laboratory Supplies

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-150-JS, Laboratory Supplies, to the low responsive and responsible bidder, Thomas Scientific, in the estimated annual contract award amount of \$146,106.14 for a 1-year term contract. Further request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

PROCUREMENT:

Laboratory supplies and chemicals are to be used in the analysis of aqueous samples in support of Orange County Utilities operations, as well as analytical support to other departments within the County.

FUNDING:

Funds are available in account numbers 4420 038 1304 4115, 4420 038 1304 4159, and 4420 038 1304 4175.

APPROVALS:

The Water and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to Invitation for Bids Y16-150-JS and were evaluated for price, responsiveness and responsibility. The low bidder, Thomas Scientific, has been utilized in the past and performed in a satisfactory manner. Although there is an approximate 24% difference between the low bidder and the second low bidder, Thomas Scientific has confirmed their bid price and it is considered reasonable based on the following price analysis:

Comparison of prices listed for Fisher Scientific on the State of Florida Contract #41120000-15-ACS vs. prices submitted by Thomas Scientific indicate pricing is comparable.

Therefore, recommendation is made for award to Thomas Scientific. The bid tabulation is attached.

BID TABULATION
Y16-150-JS
LABORATORY SUPPLIES

Item #	Thomas Scientific			Products Unlimited, Inc.		
	Unit Price	Qty.	Total Bid	Unit Price	Qty.	Total Bid
1	\$30.10	15	\$451.50	\$52.81	15	\$792.15
2	\$40.10	16	\$641.60	\$48.80	16	\$780.80
3	\$88.54	18	\$1,593.72	\$90.54	18	\$1,629.72
4	\$207.31	30	\$6,219.30	\$215.06	30	\$6,451.80
5	\$70.68	3	\$212.04	\$82.92	3	\$248.76
6	\$101.14	85	\$8,596.90	\$127.96	85	\$10,876.60
7	\$120.00	85	\$10,200.00	\$147.48	85	\$12,535.80
8	\$20.75	12	\$249.00	\$23.87	12	\$286.44
9	\$38.63	12	\$463.56	\$44.43	12	\$533.16
10	\$10.95	232	\$2,540.40	\$16.07	232	\$3,728.24
11	\$114.46	52	\$5,951.92	\$231.04	52	\$12,014.08
12	\$116.31	106	\$12,328.86	\$135.22	106	\$14,333.32
13	\$50.98	36	\$1,835.28	\$146.16	36	\$5,261.76
14	\$76.09	36	\$2,739.24	\$91.49	36	\$3,293.64
15	\$29.60	48	\$1,420.80	\$30.62	48	\$1,469.76
16	\$43.39	24	\$1,041.36	\$24.69	24	\$592.56
17	\$37.80	36	\$1,360.80	\$60.09	36	\$2,163.24
18	\$22.60	7	\$158.20	\$250.26	7	\$1,751.82
19	\$23.80	30	\$714.00	\$389.55	30	\$11,686.50
20	\$62.70	30	\$1,881.00	\$100.26	30	\$3,007.80
21	\$82.53	24	\$1,980.72	\$140.25	24	\$3,366.00
22	\$41.34	24	\$992.16	\$29.82	24	\$715.68
23	\$33.85	15	\$507.75	\$38.49	15	\$577.35
24	\$22.70	15	\$340.50	\$31.26	15	\$468.90
25	\$30.81	13	\$400.53	\$36.82	13	\$478.66
26	\$32.32	6	\$193.92	\$41.91	6	\$251.46
27	\$89.48	6	\$536.88	\$122.46	6	\$734.76
28	\$418.78	6	\$2,512.68	\$80.59	6	\$483.54
29	\$65.89	3	\$197.67	\$65.80	3	\$197.40
30	\$50.88	8	\$407.04	\$31.91	8	\$255.28
31	\$60.46	8	\$483.68	\$30.66	8	\$245.28
32	\$209.71	10	\$2,097.10	\$226.17	10	\$2,261.70
33	\$19.00	2	\$38.00	\$19.01	2	\$38.02
34	\$429.39	2	\$858.78	\$473.20	2	\$946.40
35	\$364.65	2	\$729.30	\$388.00	2	\$776.00
36	\$94.78	3	\$284.34	\$100.27	3	\$300.81
37	\$117.00	4	\$468.00	\$135.00	4	\$540.00
38	\$53.76	4	\$215.04	\$57.63	4	\$230.52
39	\$18.16	20	\$363.20	\$20.61	20	\$412.20
40	\$265.38	1	\$265.38	\$248.18	1	\$248.18
41	\$75.77	2	\$151.54	\$86.98	2	\$173.96
42	\$27.53	10	\$275.30	\$17.16	10	\$171.60
43	\$130.53	14	\$1,827.42	\$73.04	14	\$1,022.56
44	\$73.33	18	\$1,319.94	\$72.56	18	\$1,306.08
45	\$129.86	7	\$909.02	\$82.81	7	\$579.67
46	\$86.80	1	\$86.80	\$358.04	1	\$358.04
47	\$174.65	2	\$349.30	\$843.68	2	\$1,687.36
48	\$174.99	1	\$174.99	\$545.35	1	\$545.35
49	\$12.19	1	\$12.19	\$21.97	1	\$21.97
50	\$91.63	4	\$366.52	\$11.98	4	\$47.92

BID TABULATION
Y16-150-JS
LABORATORY SUPPLIES

51	\$37.21	1	\$37.21	\$331.39	1	\$331.39
52	\$58.82	4	\$235.28	\$89.30	4	\$357.20
53	\$169.02	24	\$4,056.48	\$89.30	24	\$2,143.20
54	\$37.67	120	\$4,520.40	\$194.31	120	\$23,317.20
55	\$32.50	70	\$2,275.00	\$38.86	70	\$2,720.20
56	\$263.82	12	\$3,165.84	\$31.92	12	\$383.04
57	\$96.20	12	\$1,154.40	\$94.36	12	\$1,132.32
58	\$38.25	12	\$459.00	\$31.41	12	\$376.92
59	\$137.82	12	\$1,653.84	\$150.58	12	\$1,806.96
60	\$105.30	8	\$842.40	\$57.65	8	\$461.20
61	\$41.37	6	\$248.22	\$44.02	6	\$264.12
62	\$81.78	6	\$490.68	\$56.23	6	\$337.38
63	\$109.30	6	\$655.80	\$116.28	6	\$697.68
64	\$159.20	6	\$955.20	\$169.41	6	\$1,016.46
65	\$90.05	4	\$360.20	\$95.80	4	\$383.20
66	\$93.04	4	\$372.16	\$46.29	4	\$185.16
67	\$240.05	4	\$960.20	\$84.29	4	\$337.16
68	\$62.08	3	\$186.24	\$66.04	3	\$198.12
69	\$55.79	3	\$167.37	\$46.12	3	\$138.36
70	\$41.27	3	\$123.81	\$43.91	3	\$131.73
71	\$282.29	2	\$564.58	\$304.35	2	\$608.70
72	\$169.05	2	\$338.10	\$179.78	2	\$359.56
73	\$380.25	15	\$5,703.75	\$243.92	15	\$3,658.80
74	\$193.64	10	\$1,936.40	\$319.35	10	\$3,193.50
75	\$159.03	10	\$1,590.30	\$135.06	10	\$1,350.60
76	\$86.65	8	\$693.20	\$52.64	8	\$421.12
77	\$664.59	2	\$1,329.18	\$201.34	2	\$402.68
78	\$2,770.12	3	\$8,310.36	\$207.41	3	\$622.23
79	\$579.24	1	\$579.24	\$334.71	1	\$334.71
80	\$224.16	3	\$672.48	\$135.14	3	\$405.42
81	\$278.75	2	\$557.50	\$221.94	2	\$443.88
82	\$36.54	6	\$219.24	\$39.76	6	\$238.56
83	\$412.54	1	\$412.54	\$300.84	1	\$300.84
84	\$148.77	3	\$446.31	\$440.34	3	\$1,321.02
85	\$683.98	14	\$9,575.72	\$426.47	14	\$5,970.58
86	\$83.26	2	\$166.52	\$83.90	2	\$167.80
87	\$44.15	24	\$1,059.60	\$61.26	24	\$1,470.24
88	\$20.65	12	\$247.80	\$24.22	12	\$290.64
89	\$20.65	12	\$247.80	\$24.22	12	\$290.64
90	\$20.65	12	\$247.80	\$24.22	12	\$290.64
91	\$21.42	4	\$85.68	\$29.27	4	\$117.08
92	\$53.55	4	\$214.20	\$25.20	4	\$100.80
93	\$14.20	4	\$56.80	\$15.22	4	\$60.88
94	\$15.16	4	\$60.64	\$15.22	4	\$60.88
95	\$20.65	12	\$247.80	\$20.25	12	\$243.00
96	\$20.65	12	\$247.80	\$24.22	12	\$290.64
97	\$12.00	4	\$48.00	\$24.22	4	\$96.88
98	\$64.58	1	\$64.58	\$15.18	1	\$15.18
99	\$64.58	1	\$64.58	\$69.72	1	\$69.72
100	\$32.23	1	\$32.23	\$69.72	1	\$69.72

BID TABULATION
 Y16-150-JS
 LABORATORY SUPPLIES

101	\$46.57	3	\$139.71	\$40.73	3	\$122.19
102	\$27.16	1	\$27.16	\$59.92	1	\$59.92
103	\$32.36	1	\$32.36	\$47.09	1	\$47.09
104	\$27.05	1	\$27.05	\$47.14	1	\$47.14
105	\$32.91	1	\$32.91	\$49.21	1	\$49.21
106	\$35.06	1	\$35.06	\$32.55	1	\$32.55
107	\$33.69	1	\$33.69	\$34.47	1	\$34.47
108	\$25.75	1	\$25.75	\$28.76	1	\$28.76
109	\$65.51	2	\$131.02	\$68.00	2	\$136.00
110	\$64.68	1	\$64.68	\$110.12	1	\$110.12
111	\$47.92	4	\$191.68	\$88.26	4	\$353.04
112	\$47.92	4	\$191.68	\$88.26	4	\$353.04
113	\$87.33	10	\$873.30	\$106.50	10	\$1,065.00
114	\$87.33	36	\$3,143.88	\$106.50	36	\$3,834.00
115	\$87.33	26	\$2,270.58	\$106.50	26	\$2,769.00
			\$146,106.14			\$181,908.07



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 30, 2015

TO: Jim Schell, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y16-150-JS, Laboratory Supplies**

The Business Development Division evaluated the **2 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division