



Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
DEC 0 1 2015 NP/CAS

October 11, 2015

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM: *(Signature)* for Johnny M. Richardson, Manager, Procurement Division

CONTACT: David Rathbun, Division Chief, Fire Rescue Department  
(407) 836-9019

SUBJECT: Selection of Consultant, Request for Proposals Y15-1069-ZM  
Internet Protocol Fire Station Alerting System

RECOMMENDATION:

Selection of JSC Systems, Inc., Request for Proposals Y15-1069-ZM, to provide an Internet Protocol Fire Station Alerting System. Further request authority for the Procurement Division to negotiate and execute a 5-year contract within a budget amount of \$2,236,000.

This item was evaluated by the Procurement Committee on November 11, 2015. Commissioner Jennifer Thompson was assigned to the Procurement Committee.

PROCUREMENT:

The Internet Protocol Fire Station Alerting system provides each fire station with an alerting system that notifies all on-duty personnel of emergency incident dispatch information in a manner that promotes the fastest turnout times with reduced firefighter stress. The system fully integrates with existing building automation systems and safety equipment currently installed at the fire stations.

FUNDING:

Funding is available in account 1046-034-0714-6410.

REMARKS:

This system replaces the current alerting system, commissioned in 2001, which is approaching end-of-life. This replacement system provides increased monitoring, utilizing a network and network troubleshooting, automated dispatch, increased use of visual tools such as monitors and turnout timers with a responsive mobile application.

A three-phase evaluation process was conducted. Proposers had to successfully complete Phases 1 and 2. Phase 1 of this RFP evaluated written proposals for qualification, technical compliance and methodology with JSC Systems, Inc. and Westnet, Inc. achieving the minimum score of 135 to advance to Phase 2. Phase 2 evaluated the firm's on-site presentations and technical demonstrations and JSC Systems, Inc. and Westnet, Inc. advanced to Phase 3. Phase 3 culminated with an evaluation of the fee proposal and M/WBE criteria with only JSC Systems, Inc. qualifying for award consideration. The proposal from Westnet, Inc. was deemed non-responsive because the proposer omitted information critical to the evaluation of their fees as required by the RFP. The Procurement Committee evaluated the proposals against the stated criteria. Attached are the consensus scores.

PHASE 3 EVALUATION SCORESHEET

RFP#: #Y15-1069 ZM

INTERNET PROTOCOL FIRE STATION ALERTING SYSTEM

	PHASE 1 WRITTEN		PHASE 2 PRESENTATION		PHASE 3							TOTAL
	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	Fee Proposal	Location		M/WBE Utilization		Welfare Hires	Disabled Vet. Hires	
WEIGHT:	45		20		20	5		10		5	15	
FIRM:	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	BONUS POINTS	BONUS POINTS	
JSC Systems Inc.	3.24	146.0	4.47	89.3	100.0	5.0	25.0	4.0	40.0	0.0	0.0	400.3
Motorola Solutions	2.75	123.9	DID NOT ADVANCE TO PHASE 2									
Westnet, Inc.	3.66	164.9	3.88	77.6	NON-RESPONSIVE IN PHASE 3							

\* Only Proposers whose Phase 1 responses scored 135 or above advanced to Phase 2.

\*\* Only Proposers whose Phase 1 responses and Phase 2 Presentations cumulatively scored 195 or above advanced to Phase 3.



**Interoffice Memorandum**

November 11, 2015

To: Zulay Millan, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJ: **RFP #Y15-1069-ZM, Internet Protocol Fire Station Alerting System**

Below are the respondents to the subject RFP with their firm's certified sub-consultants and MWBE participation score on a 1 – 5 rating:

<b>1.</b>	<b>JSC Systems, Inc.</b>		<b>4 Points</b>
AFAM	Prime Electrical Services, Inc.	24%	
	<b>Total MWBE Participation:</b>	<b>24%</b>	
	EEO Staff	68%	
Bonus Points			
*	Service-Disabled Veterans	<b>0</b>	
*	Welfare Recipients:	<b>0</b>	

The Schedule of Sub-contracting –Service-Disabled Veterans form and the Welfare Recipient form was not submitted with the proposal

cc: Contract File