



Interoffice Memorandum

November 11, 2015

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
DEC 01 2015 NPL/CAS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *JMR* Johnny M. Richardson, Manager, Procurement Division

CONTACT: Troy Layton, Manager, Utilities Field Services Division
407-254-9700

SUBJECT: Award of Invitation for Bids Y16-137-PH, Wastewater Gravity and Lateral CIPP Lining

ACTION REQUESTED

Approval to award Invitation for Bids Y16-137-PH, Wastewater Gravity and Lateral CIPP Lining, to the low responsive and responsible bidder, Miller Pipeline, LLC, in the estimated contract award amount of \$2,555,428.50 for a 1-year term contract. Further request authorization for Procurement Division to exercise option years one and two.

PROCUREMENT

The work includes lining of gravity and lateral sewer mains using the cured-in-place method, bypass pumping, cleaning, inspection and CCTV. All work under this contract shall be on an as-needed basis for performance at various locations throughout Orange County.

FUNDING

Sufficient funds are available in account numbers 4420-038-1343-3190 and 4420-038-1328-3190.

APPROVALS:

The Field Services Division and the Business Development Division concur with this recommendation.

REMARKS

Three bids were received. The bid submitted by Line Tech Drain and Sewer Cleaning, LLC is non-responsive because they did not submit a bid bond. The bid submitted by Miller Pipeline, LLC is considered fair and reasonable based on a technical evaluation by staff, including a price analysis against the estimate. Miller Pipeline, LLC has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Miller Pipeline, LLC.

Bidder:

Miller Pipeline, LLC

Basic Year	\$ 2,555,428.50
Option Year 1	\$ 2,683,124.45
Option Year 2	\$ 2,755,900.83
TOTAL BID (Basic + Options)	\$ 7,994,453.78

Lanzo Lining, Inc., FL dba Lanzo Trenchless Technologies South

Basic Year	\$ 3,648,600.00
Option Year 1	\$ 3,697,500.00
Option Year 2	\$ 3,695,500.00
TOTAL BID (Basic + Options)	\$ 11,041,600.00

Line Tech Drain and Serer Cleaning, LLC Non-responsive




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 28, 2015

TO: Patty Hobbs, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-137-PH, Wastewater Gravity and Lateral CIPP Lining**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Miller Pipeline, LLC did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Lanzo Lining Services, Inc., -FL dba Lanzo Trenchless Technologies South did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

Aheena Ferguson

BID COMPARISON

IFB-Y16-137-PH, Wastewater Gravity and Lateral CIPP Lining

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Miller Pipeline, LLC	\$7,994,453.70	\$0	0%	No					51%
2nd Low	Lanzo Lining, Inc., -FI dba Lanzo Trenchless Technologies South	\$11,041,600	\$0	0%	No	\$3,047,146	38.12%			15%