



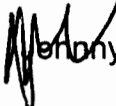
Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

October 27, 2015

NOV 17 2015 CS/B5

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Anthony M. Richardson, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y15-7013-PH, Sweetwater Country Club Subdivision Water Main Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-7013-PH, Sweetwater Country Club Subdivision Water Main Improvements, to the low responsive and responsible bidder, Stage Door II, Inc., for the estimated contract award amount of \$1,251,125.

PROCUREMENT:

The improvements include installation of approximately 5,800 linear feet of 4, 6, 8, and 12-inch water main. This project is located in District 3.

FUNDING:

Funding is available in account number 4420-038-1553-6340.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

The low bidder, Stage Door II, Inc., has a satisfactory performance record on similar projects. Therefore, award is recommended to Stage Door II, Inc.

Bidder:	Bid Amount
Stage Door II, Inc	\$1,251,125.00
Pospiech Contracting, Inc	\$1,309,852.00
SanPik Incorporated	\$1,506,270.71
Metro Equipment Service, Inc.	\$1,621,900.00
Maxwell Contracting, Inc.	\$1,999,929.00



**BUSINESS DEVELOPMENT DIVISION**

October 27, 2015

**TO:** Patty Hobbs, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y15-7013-PH / Sweetwater Country Club Subdivision Water Main Improvements**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Stage Door II, Inc. did not achieve good faith effort documentation and reported 3.96% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Winter Garden Grassing	\$21,002.10
Mbe-hm	EM Paving	\$28,590
<b>Total MWBE Participation</b>		<b>\$49,592.10 (3.96%)</b>

The second low bid submitted by Pospiech Contracting, Inc. did not achieve good faith effort documentation and reported 8.79% MWBE participation in their bid.

The third low bid submitted by SanPik, Incorporated did not achieve good faith effort documentation and reported 3.72% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

### BID COMPARISON

IFB-Y15-7013-PH / Sweetwater Country Club Subdivision Water Main Improvements										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Stage Door II, Inc.	\$1,251,125.00	\$49,592.10	3.96%	no					77/5
2nd Low	Pospiech Contracting, Inc.	\$1,309,852.00	\$115,170.00	8.79%	no	\$58,727.00	4.69%			53/11
3rd Low	SanPik, Incorporated	\$1,506,270.71	\$56,000.00	3.72%	no	\$255,145.71	20.39%	\$196,418.71	15.00%	42/0
4th Low	Metro Equipment Service, Inc.	\$1,621,900.00	\$332,305.50	20.49%	no	\$370,775.00	29.64%	\$312,048.00	23.82%	69/9
5th Low	Maxwell Contracting, Inc.	\$1,999,929.00	\$110,000.00	5.50%	no	\$748,804.00	59.85%	\$690,077.00	52.68%	20/10