




Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
NOV 03 2015 NP/BS

October 14, 2015

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y15-7012-PH, Pump Stations 3391 North  
Orlando Industrial, 3676 Country Run, 3265 Oak Meadow Pump Station  
Improvements No. 8

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-7012-PH, Pump Stations 3391 North Orlando Industrial, 3676 Country Run, 3265 Oak Meadow Pump Station Improvements No. 8, to the low responsive and responsible bidder, Prime Construction Group, Inc. for the total contract award amount of \$691,820.

PROCUREMENT:

The work includes improvements to three duplex pump stations. The improvements include the installation of liners in the wet well, replacement of discharge piping and valves, electrical and enhanced site access and security.

This project is located in Orange County Districts 2 and 6.

FUNDING:

Funding is available in account number 4420-038-1503-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

The low bidder, Prime Construction Group, Inc. has a satisfactory performance record on similar projects. The bid of Prime Construction Group, Inc. is considered reasonable based on a technical evaluation by staff and the consultant, including an analysis of the engineer's estimate. Therefore, award is recommended to Prime Construction Group, Inc.

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Y15-7012-PH, Pump Stations 3391 North Orlando Industrial, 3676 Country Run, 3265  
Oak Meadow Pump Station Improvements No. 8

Bidder:	Base Bid
Prime Construction Group, Inc.	\$691,820
TLC Diversified, Inc.	\$813,700
Wharton-Smith, Inc.	\$940,000



**BUSINESS DEVELOPMENT DIVISION**

October 22, 2015

TO: Patty Hobbs, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator, *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation Revised

PROJECT: **Y15-7012-PH / Pump Station 3391 North Orlando Industrial 3676 Country Run  
3265 Old Meadow Pump Station Improvements**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. achieved good faith effort documentation and reported 10.68% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	EM Paving	\$13,500
Mbe-hm	Central Florida Construction Walls, Inc.	\$38,132
Wbe-wf	KMG Fence, LLC	\$11,600
Wbe-af	L & S Diversified, LLC	\$10,674
<b>Total MWBE Participation</b>		<b>\$73,906 (10.68%)</b>

The second low bid submitted by TLC Diversified, Inc. achieved good faith effort documentation and reported 23.55% MWBE participation in their bid.

The third low bid submitted by Wharton-Smith, Inc. achieved good faith effort documentation and reported 4.81% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON**

<b>IFB-Y15-7012-PH / Pump Station 3391 North Orlando Industrial 3676 Country Run 3265 Old Meadow Pump Station Improvements</b>										
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (6%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Prime Construction Group, Inc.	\$691,820	\$73,906.00	10.68%	yes					48/13
2nd Low	TLC Diversified, Inc.	\$813,700	\$191,591.50	23.55%	yes	\$121,880	17.62%			29/11
3rd Low	Wharton-Smith, Inc.	\$940,000	\$45,207.00	4.81%	yes	\$248,180	35.87%	\$126,300	15.52%	37/7