



**Interoffice Memorandum**

October 22, 2015

**APPROVED**  
**BY ORANGE COUNTY BOARD**  
**OF COUNTY COMMISSIONERS**  
**NOV 09 2015** *NP/ES*

**TO:**

Mayor Teresa Jacobs  
and the Board of County Commissioners

**FROM:**

*[Signature]* Johnny Richardson, Manager, Procurement Division

**CONTACT:**

Michael Drozeck, P.E., Chief Engineer, Stormwater Management Division

**SUBJECT:**

Award of Invitation for Bids Y16-100-LC, MSBU Retention Ponds Weed Control

**ACTION REQUESTED**

Approval to award Invitation for Bids Y16-100-LC, MSBU Retention Ponds Weed Control, to the low responsive and responsible bidder, Waters Brothers Environmental Inc., in the estimated contract award amount of \$239,954.40. Further request authority for the Procurement Division to exercise option years one and two.

**PROCUREMENT:**

To provide the necessary personnel, equipment and herbicides to effectively control the weeds in MSBU retention ponds.

**FUNDING:**

Funding is available in account number 1142-072-2902-3816

**APPROVALS:**

The Business Development Division and the Stormwater Management Division concurs with this request.

**REMARKS:**

Six bids were received and evaluated for price, responsiveness and responsibility. Contract award is recommended to Waters Brothers Environmental Inc. for both Lot A and Lot B. Lot A covers Northwest Orange County and includes 5,250 acres. Lot B covers Southeast Orange County and includes 4,380 acres. The bid was divided into two lots to increase competition with award on a lot-by-lot or total bid basis. Waters Brothers Environmental, Inc. was low on both lots. Waters Brothers Environmental, Inc. is 34% lower than the engineer's estimate. Staff evaluated the bids in conjunction with the estimate and determined it to be reasonable.

The bid tabulation follows:

**Lot A.**

<b><u>Bidder</u></b>	<b><u>Base Year</u></b>	<b><u>Option Year 1</u></b>	<b><u>Option Year 2</u></b>	<b><u>Total Bid</u></b>
Waters Brothers Environmental, Inc.	\$131,155.20	\$146,059.20	\$160,963.20	\$438,177.60
Bio-Tech Consulting.	\$158,136.00	\$181,986.00	\$207,036.00	\$547,158.00
NaturChem, Inc	\$165,686.40.	\$184,514.40	\$203,342.40	\$553,543.20
American Ecosystems, Inc.	\$175,929.60	\$195,921.60	\$215,913.60	\$587,764.80
Auatic Weed Control, Inc.	\$211,200.00	\$235,200.00	\$259,200.00	\$705,600.00
Aquagenix	\$204,652.80	\$227,908.80	\$251,164.80	\$683,726.40

**Lot B.**

Waters Brothers Environmental, Inc.	\$108,799.20	\$116,251.20	\$123,703.20	\$348,753.60
Bio-Tech Consulting.	\$131,181.00	\$144,846.00	\$159,111.00	\$435,138.00
NaturChem, Inc	\$137,444.40	\$146,858.40	\$156,272.40	\$440,575.20
American Ecosystems, Inc.	\$145,941.60	\$155,937.60	\$165,933.60	\$467,812.80
Auatic Weed Control, Inc.	\$175,200.00	\$187,200.00	\$199,200.00	\$561,600.00
Aquagenix	\$169,768.80	\$181,396.80	\$193,024.80	\$544,190.40

**Total of A and B.**

Waters Brothers Environmental, Inc.	\$ 786,931.20
Bio-Tech Consulting	\$ 982,296.00
NaturChem, Inc	\$ 994,118.40
American Ecosystems, Inc.	\$1,005,577.60
Auatic Weed Control, Inc.	\$1,267,200.00
Aquagenix	\$1,227,916.80




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 1, 2015

TO: Linda Carson, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y16-100-LC, MSBU Retention Pond Weed Control**

The Business Development Division evaluated the **6 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Acting Manager, Business Development Division