



APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
NOV 03 2015 *NP/BS*

October 12, 2015

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *[Signature]* Johnny M. Richardson, Manager, Procurement Division

Contact: Troy Layton, DEE, Manager, Field Services Division
407-254-9764

Subject: Award of Invitation for Bids Y15-1123-PD, Sewer Pipes and Fittings

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-1123-PD, Sewer Pipes and Fittings, to the low responsive and responsible bidder, The Pipe Nipple Supply Co., Inc., in the estimated contract award amount of \$1,500,000 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional years.

PROCUREMENT:

To provide a contract for sewer pipes and fittings to be ordered on an as-needed basis for various projects throughout the County.

FUNDING:

Funding is available in account number 4420-038-1310-9310.

APPROVALS:

The Field Services and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received and evaluated for responsiveness, responsibility and price based on a sample of most frequently utilized items. The solicitation included 78 items. The bids were based on a discount from the manufacturer's price list. A sample size of 20 of the most commonly used items was used for the bid evaluation. The attached bid evaluation represents the bid amounts used for evaluation only. The estimated contract amount of \$1,500,000 was established based on historical usage.

The Pipe Nipple Supply Co, Inc. is a certified M/WBE whose bid is within the 7% allowed by the solicitation for award to other than the low bidder. The bid of Consolidated Pipe and Supply was determined to be non responsive due to their failure to bid on all line items as required by the solicitation. The bid of H.D. Supply Waterworks was determined to be non responsive due to qualifications in their bid.

Bid Tabulation

Bidder:	Bid Amount
Ferguson Waterworks	\$269,198.00
The Pipe Nipple Supply Co., Inc.	\$274,951.20
Consolidated Pipe and Supply	Non Responsive
H.D. Supply Waterworks	Non Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 20, 2015

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division *esja*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y15-1123-PD, Sewer Pipes and Fittings (Revised)**

The Business Development Division evaluated the 2 bids submitted for this project and found that this contract may be awarded to **The Pipe Nipple Supply Co., Inc.** a certified Minority/Women Business Enterprise bidder. The Orange County certified firm did not exceed the low bid by more than 7% on contract awards from \$100,000 to \$500,000, in accordance with the County's M/WBE Ordinance, Section 17-324.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON
IFB-Y15-1123-PD, Sewer Pipes and Fittings

Rank	Bidder	Bid Amount	\$ Over Low Bid	[%] Difference From Low Bid (7%)	\$ Over 2nd Low Bid	[%] Difference From 2nd Low Bid
Low Bid	Ferguson Waterworks	\$269,198.00				
2nd Low	The Pipe Nipple Supply Co., Inc. (WF)	\$274,951.20	\$5,753	2.14%		

Per Procurement, the "bids are a percentage discount off list prices. A price comparison of a predetermined list of the 20 most common items was used to determine the low bidder. The estimated annual contract amount is \$1,500,000 and the prices listed above are from the price comparison".