



APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

OCT 06 2015 *JLK/LC*

September 14, 2015

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *[Signature]* Johnny M. Richardson, Manager, Procurement Division

Contact: Terry Devitt, Assistant Director, Orange County Convention  
Center, 407- 685-9867

Subject: Award of Invitation for Bids Y15-7001-MM, Orange County Convention  
Center North/South Building Destination Buildout

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-7001-MM, Orange County Convention Center North/South Building Destination Buildout, to the low responsive and responsible bidder, Pillar Construction Group, LLC, for the total contract award amount of \$1,834,238, including Additive Bids 1 and 2.

PROCUREMENT:

The project includes the renovation of an existing 7,311 square foot space at the Orange County Convention Center, to create a multifunctional meeting and lounge area. The space is technology driven and includes video walls, an audio system, LED lighting, and wireless access points. A flexible rigging system is included to support corporate branding, such as banners, displays, and artwork. Additive Bid Number 1 provides for the buildout of Conference Room S222A. Additive Bid Number 2 is for the buildout of a hospitality area. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0965 6210.

APPROVALS:

The Capital Planning Division and the Business Development Division concur with this recommendation.

REMARKS:

Eight bids were received. Pillar Construction Group, LLC was the low bidder. There was a 14.02% difference between Pillar Construction and the next low bidder, MCI Constructors dba Mulligan Constructors. However, staff's evaluation determined that Pillar Construction's bid was fair and within current market value. Therefore, award is recommended to Pillar Construction Group, LLC.

<u>Bids Received:</u>	<u>Bid Amount:</u>
<b>Pillar Construction Group, LLC</b>	<b>\$ 1,527,000</b>
Additive #1:	\$ 242,512
Additive #2:	\$ 64,726
<b>Total:</b>	<b>\$ 1,834,238</b>
MCI Constructors dba Mulligan Constructors	\$ 1,800,000
Additive #1:	\$ 238,756
Additive #2:	\$ 72,101
Total:	\$ 2,110,857
Axios Construction Services, LLC	\$ 1,774,557
Additive #1:	\$ 288,590
Additive #2:	\$ 59,939
Total:	\$ 2,123,086
PCL Construction Services, Inc.	\$ 1,886,595
Additive #1:	\$ 272,447
Additive #2:	\$ 67,923
Total:	\$ 2,226,965
RL Burns, Inc.	\$ 2,023,131
Additive #1:	\$ 272,240
Additive #2:	\$ 155,562
Total:	\$ 2,450,933
McCree General Contractors & Architects	\$ 1,716,847
Additive #1:	\$ 355,553
Additive #2:	\$ 414,334
Total:	\$ 2,486,734
Blue Cord Design and Construction, LLC	\$ 2,187,128
Additive #1:	\$ 405,406
Additive #2:	\$ 180,233
Total:	\$ 2,772,767
Johnson-Laux Construction, LLC	\$ 2,359,600
Additive #1:	\$ 330,595
Additive #2:	\$ 285,439
Total:	\$ 2,975,634



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 22, 2015

**TO:** Marsha Mussori, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y15-7001-MM / Orange County Convention Center North / South Building Destination Buildout + Additives**

The Business Development Division evaluated the 3 lowest bids of the 8 bids submitted for this project and found that the apparent low bidder Pillar Construction Group, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Mulligan Constructors, Inc. met the MWBE participation goal and reported 35.57% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 34.85% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON + ADDITIVES**

**IFB-Y15-7001-MM / Orange County Convention Center North / South Building Destination Buildout**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Pillar Construction Group, LLC	\$1,834,238	\$0	0.00%	no					0/16
2nd Low	Mulligan Constructors, Inc.	\$2,110,857	\$750,882	35.57%	na	\$276,619	15.08%			0/15
3rd Low	Axios Construction Services, LLC [mbe-afam]	\$2,123,086	\$740,000	34.85%	na	\$288,848	15.75%	\$12,229	0.58%	75/25
4th Low	PCL Construction Services, Inc.	\$2,226,965	\$815,422	36.62%	na	\$392,727	21.41%	\$116,108	5.50%	40/8
5th Low	R L Burns, Inc. [mbe-afam]	\$2,450,933	\$212,912	8.69%	no	\$616,695	33.62%	\$340,076	16.11%	36/36
6th Low	McCree Design Builders Inc.	\$2,486,734	\$458,000	18.42%	no	\$652,496	35.57%	\$375,877	17.81%	16/14
7th Low	Blue Cord Design and Construction, LLC [sdv]	\$2,772,767	\$264,300	9.53%	no	\$938,529	51.17%	\$661,910	31.36%	0/30
8th Low	Johnson-Laux Construction, LLC	\$2,975,634	\$0	0.00%	no	\$1,141,396	62.23%	\$864,777	40.97%	6/26