

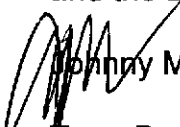


APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

SEP 22 2015 CAS/LC

September 2, 2015

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Terry Devitt, Assistant Director, Orange County Convention  
Center, 407- 685-9867

Subject: Award of Invitation for Bids Y15-7002-MM, Orange County Convention  
Center West Building Grease Trap Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-7002-MM, Orange County Convention Center West Building Grease Trap Replacement, to the low responsive and responsible bidder, Axios Construction Services, LLC, for the total contract award amount of \$258,644.

PROCUREMENT:

This project includes, but is not limited to, all labor, materials, and equipment necessary to install two 10,000-gallon underground grease traps with all appropriate piping and connections. The existing 18,000-gallon underground grease trap has exceeded its useful life and must be replaced. The tanks will be procured under a separate contract. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0966 6210.

APPROVALS:

The Capital Planning Division and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received. Axios Construction Services, LLC was the low bidder with 64.37% MWBE participation. Although there was a 38% difference between the two bidders, staff's evaluation of the bids determined that Axios' bid was fair and within current market value. Therefore, award is recommended to Axios Construction Services, LLC.

**Bids Received:**

**Axios Construction Services, LLC**  
Pillar Construction Group, LLC

**Bid Amount:**

**\$258,644**  
**\$380,000**



**BUSINESS DEVELOPMENT DIVISION**

August 14, 2015

**TO:** Marsha Mussori, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y15-7002-MM / Orange County Convention Center West Building Grease Trap Replacement**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 64.37% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-afaf	Mettron Contracting, Inc.	\$166,500
<b>Total MWBE Participation</b>		<b>\$166,500.00 (64.37%)</b>

The second low bid submitted by Pillar Construction Group, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Acting Manager, Business Development Division

**BID COMPARISON**

**IFB-Y15-7002-MM / Orange County Convention Center West Building Grease Trap Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$258,644	\$166,500	64.37%	na					60/40
2nd Low	Pillar Construction Group, LLC	\$380,000	\$0	0.00%	no	\$121,356	46.92%			0/16