

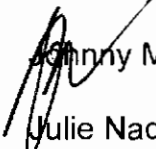



APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

SEP 22 2015 CAS/LC

August 31, 2015

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact:  Julie Naditz, P.E., Manager, Highway Construction Division  
(407) 836-7998

Subject: Award of Invitation for Bids Y15-795-J2, Little Wekiva River Erosion Control – South of Wallington

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-795-J2, Little Wekiva River Erosion Control – South of Wallington, to the sole responsive and responsible bidder, Construct Co Inc., in the estimated contract award amount of \$416,268.15.

PROCUREMENT:

Work includes the excavation, embankment, re-grading and construction of maintenance access drives in specified areas along the Little Wekiva River. Other work includes maintenance of traffic, clearing and grubbing, rubble rip-rap, fencing, landscaping and sodding. This project is located within Orange County, District 2.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Highway Construction Division, the Stormwater Management Division, and the Business Development Division concur with this recommendation.

REMARKS:

One bid was received. The sole bidder, Construct Co Inc., failed to meet the M/WBE goal with 1.71% participation and did not provide good faith effort documentation. Queries from staff to potential bidders who failed to compete on this project resulted in the following detailed findings:

**Gregori Construction, Inc.** (Titusville, FL). Contractor performs this type of work but, stated that their internal estimating staff involved in other Orange County projects bidding concurrently and delays in receiving subcontractor quotes were primary reasons for not submitting a bid. Contractor did not attend the Pre-Bid Conference, but did submit to be on the plan-holders list.

**Hertz Service Pump & Power** (Lakeland, FL). Contractor is a supplier of pump equipment and has quoted as a subcontractor or supplier on previous bids of this type, but is not equipped to bid as a prime. Contractor did attend the Pre-Bid Conference, but did not submit to be on the plan-holders list.

**Gibbs & Register, Inc.** (Winter Garden, FL). Contractor does perform this type of work, but noted that the somewhat small size of the project and other projects concurrently being bid throughout the central Florida area were reasons for not submitting a bid. Contractor did not attend the Pre-Bid Conference, but did submit to be on the plan-holders list.

**Uribe Site Development, Inc.** (Orlando, FL). Contractor has performed this type of work, but noted a lack of work experience requirements as the primary reason for not submitting a bid. Contractor did attend the Pre-Bid Conference, but did not submit to be on the plan-holders list.

**C&M Dredging, Inc.** (Leesburg, FL). Contractor has occasionally bid on projects of this type of work, but noted current workloads as the main reason for not submitting a bid. Contractor did not attend the Pre-Bid Conference, but did submit to be on the plan-holders list.

**Cathcart Construction Company-Florida LLC** (Winter Springs, FL). Contractor has bid on previous similar projects, but due to current workloads and other bid opportunities decided to not submit a bid. Contractor did not attend the Pre-Bid Conference, but did submit to be on the plan-holders list.

**Schuller Contractors Incorporated** (Orlando, FL). Contractor has performed similar work, but they stated that recent awarded projects have allocated all available resources and are unable to take on additional projects for the next few months. Contractor did not attend the Pre-Bid Conference, but did submit to be on the plan-holders list.

Award of Invitation for Bids Y15-795-J2, Little Wekiva River Erosion Control – South of Wallington

The bid of Construct Co Inc. was approximately 18% higher than the engineer's estimate. Due to the fact that a sole bid was received, staff negotiated a \$22,169.85 price reduction from \$438,438.00 to \$416,268.15. In conjunction with the price reduction, staff determined that the bid was representative of pricing by bidders for recent similar projects and within range of the engineer's estimate. Therefore, the bid is considered reasonable. References provided were satisfactory for this type of work and Construct Co Inc. has been determined to be responsible.

**Bid Received:**

**Bid Amount**

Construct Co Inc.

\$416,268.15



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

August 17, 2015

**TO:** John Schmidt, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y15-795-J2 / Little Wekiva River Erosion Control - South of Wallington**

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder Construct Co Inc. did not achieve good faith effort documentation and reported 1.71% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	ASG Computer & Reprographic, Inc.	\$100
Wbe-wf	John B Webb & Associates, Inc.	\$7,400
<b>Total MWBE Participation</b>		<b>\$7,500.00 (1.71%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Acting Manager, Business Development Division

**BID COMPARISON****IFB-Y15-795-J2 / Little Wekiva River Erosion Control - South of Wallington**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Construct Co Inc.	\$438,438	\$7,500	1.71%	no					0/40