



Interoffice Memorandum

August 13, 2015 **SEE MINUTES**
FOR MOTION
SEP 15 2015 *SLBS*

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *[Signature]* Johnny M. Richardson, Manager, Procurement Division

CONTACT: Patrick Peters, Human Resources Administrator
836-5817

SUBJECT: Selection of Consultant, Request for Proposals Y15-1089, Medicare Supplement and Medicare Part D Employer Group Waiver Plan Coverage

RECOMMENDATIONS

- a. Selection of one firm and an alternate to provide Medicare Supplement from the following firms listed alphabetically:

Cigna
United Healthcare

- b. Selection of CIGNA to provide Medicare Part D Employer Group Waiver Plan Coverage. Two proposals were received for this procurement. However, the proposal of United Healthcare was determined to be non-responsive due to failure to meet the minimum requirements of the solicitation.

Further, authority is requested for the Procurement Division to execute a 3-year contract with two additional 1 year periods with the selected firm. Proposals were evaluated by the Procurement Committee on July 22, 2015. Commissioner Victoria P. Siplin was assigned to the Procurement Committee.

PURPOSE

To provide Medicare Supplement and Medicare Part D Employer Group Waiver Plan Coverage for retirees on a fully insured basis for Orange County and participating agencies.

DISCUSSION

With the selection of CIGNA to provide both the Medicare Supplement and Medicare Part D coverage, these services will be consolidated under a single contract. However, each participating entity will be responsible for their program with premiums paid solely by the retiree with no cost to the County or other agency. Currently, the County and its agencies have approximately 7,858 employees with about 508 retirees. Of the retirees, 107 are Medicare eligible.


The Procurement Committee's evaluation is attached.



Interoffice Memorandum

June 26, 2015

To: Linda Carson, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJ: **RFP #Y15-1089-LC, Medicare Supplement and Medicare Part D
Employer Group Waiver Plan Coverage**

Below are the respondents to the subject RFP with their firm's certified sub-consultants and MWBE participation score on a 1 – 5 rating:

1.	Cigna Health and Life Insurance Company		3 Points
	None	0%	
	Total MWBE Participation:	0%	
*	EEO Staff	89%	
Bonus Points			
	Service-Disabled Veterans	0	
	Welfare Recipients:	0	

*The Employment Data, Schedule of Minorities and Women reflecting Seminole County Workforce was utilized.

2.	UnitedHealthcare Insurance Company		3 Points
*	None	0%	
	Total MWBE Participation:	0%	
	EEO Staff	70 %	
Bonus Points			
*	Service-Disabled Veterans	0	
*	Welfare Recipients:	0	

*The Schedule of Sub-contracting – MWBE and SDV Participation forms were not submitted with the proposal. However a statement was submitted. The Welfare Transition and/or dislocated worker form was not submitted with the proposal.

Aheena Ferguson
cc: Contract File