



**Interoffice Memorandum**

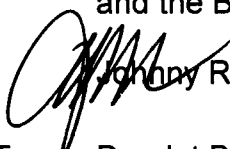
APPROVED

BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

May 21, 2015

JUN 16 2015 NP/BS

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7919

SUBJECT: Award of Invitation for Bids Y15-1063-DG, Right-of-Way  
Mowing – Bithlo Area, Section II

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-1063-DG, Right-of-Way Mowing – Bithlo Area, Section II, to the low responsive and responsible bidder, Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters, in the estimated annual contract award amount of \$185,730. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide right-of-way mowing in the Bithlo Area, Section II located in District 5.

FUNDING:

Funding is available in account number 1002 072 2906 3816. Staff anticipates that the entire contract amount will be ordered during the contract period. Funds will be cited on individual delivery orders.

APPROVALS:

The Business Development Division and the Roads and Drainage Division concur with this recommendation.

REMARKS:

Four bids from pre-qualified bidders were received in response to Invitation for Bids Y15-1063-DG and were evaluated for responsiveness, responsibility and price. Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters is the lowest responsive responsible bidder. The bid is considered reasonable based on comparison to prices for the same services under the current County right-of-way contract for the same area. Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters confirmed his bid and his understanding of the requirements of the contract. Also, they have a record of satisfactory performance on similar county contracts. Therefore, award is recommended to Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters.

Bids Received

Bid Price

Begley's Cleaning Service, Inc.  
dba Millennium Grounds & Waters

Basic Year: \$185,730  
Option Year 1: \$201,750  
Option Year 2: \$224,250  
Total Bid: \$611,730

Groundtek of Central Florida

Basic Year: \$246,310  
Option Year 1: \$261,650  
Option Year 2: \$283,110  
Total Bid: \$791,070

AmeriScapes Landscape Management Services, LLC

Basic Year: \$250,730  
Option Year 1: \$272,350  
Option Year 2: \$293,970  
Total Bid: \$817,050

Carol King Landscape Maintenance

Basic Year: \$261,630  
Option Year 1: \$287,250  
Option Year 2: \$319,590  
Total Bid: \$868,470




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 11, 2015

TO: Dorothy Gordon, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y15-1063-DG, Right of Way Mowing – Bithlo Area, Section II**

The Business Development Division evaluated the **4 bids** submitted for this project and found that the **1** Orange County Certified Minority Women Business Enterprise bidder is **not within 6%** of the low bid for bid awards of \$500,000.01 to \$750,000.00 Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



## BID COMPARISON

### Y15-1063-DG, Right of Way Mowing - Bithlo Area, Section II

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters	\$611,730				
2nd Low	Groundtek of Central Florida (HM)	\$791,070	\$179,340	29.32%		
3rd Low	Ameriscapes Landscape Management Services, LLC	\$817,050	\$205,320	33.56%	\$25,980	3.28%
4th Low	Carol King Landscape Maintenance, Inc.	\$868,470	\$256,740	41.97%	\$77,400	9.78%