



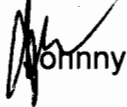
**Interoffice Memorandum**

**APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS**

May 11, 2015

JUN 02 2015 CS/BS

**TO:** Mayor Teresa Jacobs  
and the Board of County Commissioners

**FROM:**  Johnny Richardson, Manager, Procurement Division

**CONTACT:** Rafael Mena, Chief Information Officer, Information Systems and Services Division  
Phone 407-836-5200

**SUBJECT:** Approval of Purchase Order M68352, Renewal of Support and Annual Maintenance for Oracle Databases

**ACTION REQUESTED:**

Approval of Purchase Order M68352, Renewal of Support and Annual Maintenance for Oracle Databases, with Oracle USA, Inc. in the amount of \$724,483, for the period of June 1, 2015 through May 31, 2016. Further request authorization for the Procurement Division to renew the contract for four additional 1-year periods.

**PROCUREMENT:**

Oracle databases support critical applications including Advantage Financial, Kronos Time and Attendance, Geographic Information Systems, Corrections Inmate Management, Public Safety 911 & 311, Utility Milling and many more.

**FUNDING:**

Funding is available in account number 0001-031-0506-3192.

**APPROVALS:**

The Information Systems and Services Division concurs with this recommendation.

**REMARKS:**

Oracle USA, Inc. is the only company authorized to support and maintain their products. Although this service is proprietary to Oracle, competition may be obtained through Oracle's authorized resellers. Resellers under the General Services Administration (GSA) contracts can sell maintenance and support and will mark-up the costs 2-3% per line item. However, the actual maintenance and support provided through this arrangement would be provided by Oracle with the

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resellers acting as middlemen. Therefore, staff has concluded that contracting directly with Oracle for this proprietary software maintenance is in the County's best interest. This approach offers the County the lowest service cost and allows for direct contract administration activities with Oracle without having to go through a third party.