

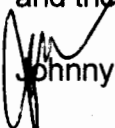


Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

May 11, 2015 JUN 02 2015 CS/BS

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Bryan Lucas, Manager, Fleet Management Division  
407-836-8202

SUBJECT: Award of Invitation for Bids Y15-1048-JS, Heavy Equipment Parts and Labor

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-1048-JS, Heavy Equipment Parts and Labor to the low responsive and responsible bidders, Bell Rental and Sales, Inc., Xylem Dewatering Solutions, Inc. dba Godwin Pumps of America, Inc., GSX, Inc. dba Great Southern Construction Equipment Co., Linder Industrial Machinery, Menzi USA Sales, Inc., Oviedo Mower & Garden Center, Inc., SSES, Inc., dba Southern Sewer Equipment Sales, and Trail Saw and Mower Service, Inc. The total overall annual estimated contract award amount is \$7,696,050. The breakdown is as follows for all bidders:

Bell Rental and Sales, Inc.	\$1,863,600
Xylem Dewatering Solutions, Inc. dba Godwin Pumps of America, Inc.	\$ 413,475
GSX, Inc. dba Great Southern Construction Equipment Co.	\$1,150,350
Linder Industrial Machinery	\$ 372,900
Menzi USA Sales, Inc.	\$2,418,000
Oviedo Mower & Garden Center, Inc.	\$ 156,750
SSES, Inc. dba Southern Sewer Equipment Sales	\$1,075,725
Trail Saw and Mower Service, Inc.	<u>\$ 245,250</u>
Total Estimated Contact Amounts	<u>\$7,696,050</u>

Further request authorization for the Procurement Division to renew the contracts for two additional 1-year terms.

PROCUREMENT:

Heavy equipment parts are used by the Fleet Management Division to perform repairs on county-owned heavy equipment. Labor associated with repairs performed by the local dealer may be performed either at the dealer's business location or in the field as required. The Solid Waste Division also uses the contracts.

FUNDING:

Funds are available in account number 5530 043 2035 4163.

APPROVALS:

The Fleet Management and Business Development Divisions concur with this recommendation.

DISCUSSION:

Nine bids were received in response to Invitation for Bids Y15-1048-JS, and were evaluated for responsiveness, responsibility and the percentage discount from the manufacturer's published list price for the parts. The percentage discounts range from 0% to 15%.

The bid of Ring Power is non-responsive due to exceptions to the requirements of the solicitation.

Award is recommended to all bidders because they represent different manufacturers. The primary benefit of these contracts is timely access to heavy equipment parts facilitating reduced downtime for heavy equipment. Labor hours are included in the solicitation to allow for expedited repairs that are not performed by the County.

The percentage discount tabulation is attached.

SUMMARY BID TABULATION  
Y15-1048-JS  
HEAVY EQUIPMENT PARTS AND LABOR

Lot #	Manufacturer	Discount from Published List Price	Vendor
1	Alamo	10%	Menzi USA
2	Bobcat		No Bid
3	Bomag		No Bid
4	Bush Hog	0%	Bell Rentals
5	Capacity		No Bid
6	Case		No Bid
7	Caterpillar		No Bid
8	Challenger		No Bid
9	Cummins	2%	GSX, Inc.
10	Duetz		No Bid
11	Ford New Holland		No Bid
12	Godwin Pumps	2%	Godwin Pumps
13	Gradall	0%	GSX, Inc.
14	Hatz		No Bid
15	Ingersol Rand		No Bid
16	John Deere Agricultural		No Bid
17	John Deere Construction		No Bid
18	Kawasaki		No Bid
19	Komatsu	2%	Linder Industrial Machinery
20	Kubota	15%	Trail Saw & Mower
21	LeeBoy		No Bid
22	Little		No Bid
23	Massey-Ferguson	0%	Bell Rentals
24	Menzi	0%	Menzi USA
25	Rhino		No Bid
26	Roadtec		No Bid
27	Rosco		No Bid
28	Scag	15%	Oviedo Mower & Garden Center
29	Schulte	0%	Bell Rentals
30	Thompson Pumps		No Bid
31	Tiger		No Bid
32	Vac-Con	0%	Southern Sewer Equipment
33	Vermeer		No Bid
34	Volvo		No Bid
35	Woods		No Bid
36	Yale		No Bid
The bid of Ring Power Corp. is non-responsive			



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

April 29, 2015

**TO:** Jim Schell, Senior Purchasing Agent  
Procurement Division


**FROM:** Kesi Warren, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **IFB #Y15-1048-JS, Heavy Equipment Parts and Labor**

The Business Development Division evaluated the **8 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick W. Young, Manager, Business Development Division

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