



Interoffice Memorandum

APPROVED

**BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS**

April 29, 2015

JUN 02 2015 *CS/BS*

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *[Signature]* Johnny M. Richardson, Manager, Procurement Division

CONTACT: Liz Frias, Administrative Supervisor, Facility Operations Division,
Orange County Convention Center
407-685-5838

SUBJECT: Award of Invitation for Bids Y15-1042-LC, Temporary Labor-
Painting

ACTION REQUESTED

Approval to award Invitation for Bids Y15-1042-LC, Temporary Labor-Painting, to the low responsive and responsible bidder, Sunciti Industries, Inc., in the estimated contract amount of \$551,250 for a 1-year term contract. Further request authorization for the Procurement Division to renew the contract for four additional 1-year periods.

PROCUREMENT:

To provide temporary labor for painting requirements at the OCCC. Paint and associated supplies are provided by the County.

FUNDING:

Funding is available in 4430-035-0922-3810.

APPROVALS:

The Orange County Convention Center and the Business Development Division concur with this recommendation

REMARKS:

Nine bids were received in response to this Invitation for Bids. The bids were evaluated for price, responsiveness and responsibility. Axiom Services and Collazo Construction were determined to be non-responsible due to the lack of their required experience and resources. The bid of Sunciti Industries, Inc. is considered reasonable because it is consistent with previous contract pricing. Therefore, award is recommended to the low responsive and responsible bidder, Sunciti Industries, Inc.

Bid Tabulation

<u>Bidder</u>	<u>Total Bid</u>
Sunciti Industries, Inc.	\$551,250
Fletcher Painting, Inc.	\$585,000
Lenard Bell Painting, Inc.	\$615,000
McDine's Painting of Brevard	\$700,000
Picasso Painting	\$733,250
SJS Painting & Waterproofing, LLC	\$738,000
Silva's Painting & General Services, LLC	\$898,000
Axion Services	Non-responsible
Collazo Construction	Non-responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 19, 2015

TO: Linda Carson, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y15-1042-LC, Temporary Painting Labor for the Orange County Convention Center (Revised)**

The Business Development Division evaluated the 9 bids submitted for this project and found that the 2 Orange County Certified Minority Women Business Enterprise bidders were not within 6% of the low bid for bid awards of \$500,000.01 to \$750,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division

Akiana Ferguson

BID COMPARISON

Y15-1042-LC, Temporary Painting Labor for the Orange County Convention Center (Revised)

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Sunciti Industries, Inc.	\$551,250				
2nd Low	Fletcher Painting, Inc. (AFAM)	\$585,000	\$33,750	6.12%		
3rd Low	Lenard Bell Painting, Inc.	\$615,000	\$63,750	11.56%	\$30,000	%
4th Low	McDines's Painting of Brevard	\$700,000	\$148,750	26.98%	\$115,000	19.66%
5th Low	Picasso Painting	\$733,250	\$182,000	33.02%	\$148,250	25.34%
6th Low	SJS Painting & Waterproofing, LLC	\$738,000	\$186,750	33.88%	\$153,000	26.15%
7th Low	Silva's Painting & General Services, LLC (HM)	\$898,000	\$346,750	62.90%	\$313,000	53.50%
AXIOM Services and Collazo Construction Corp was found non-responsible.						