




APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

March 18, 2015

~~APR 07 2015~~ KHNP

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Terry Devitt, Assistant Director, Orange County Convention
Center, 407- 685-9867

Subject: Award of Invitation for Bids Y15-732-MM, Orange County Convention
Center, West Concourse Operable Shades Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-732-MM, Orange County Convention Center, West Concourse Operable Shades Replacement, to the low responsive and responsible bidder, Axios Construction Services, LLC, for the total contract award amount of \$242,813.

PROCUREMENT:

This project consists of the replacement of approximately 1,067 linear feet of existing motorized operable shade systems, including removal of existing motors, shades, controls, and other associated components. The work also includes the painting of architectural soffits. The control devices will be relocated to a secured panel with an optimal vantage point to ensure the shades are operating as designed. These motorized operable shades are located along the windows of the pedestrian bridges from the parking lots that overlook Halls B, C and D.

These shades are required to address the needs of our clients. Some clients desire that guests be able to see their exhibits from above; others have confidential exhibits they do not want the general public to see. Also, there are concerns with regard to "light bleed" for clients that use the adjacent exhibit halls as general assembly space.

The existing operable shades are original equipment to Phase III, which came on-line in 1996 and no longer function as designed. Moreover, the deficient condition of this equipment is a serious challenge to our ability to meet the expectations of our clients. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0960 6210.

APPROVALS:

The Capital Planning Division and the Business Development Division concur with this recommendation.

REMARKS:

Award is recommended to Axios Construction Services, LLC based on the fact that they achieved the MWBE goal and their bid was within 7% of the low bid as allowed by the MWBE provisions of the solicitation. The recommended award was protested. The Manager of the Procurement Division denied the protest and this decision was not appealed.

Bids Received:

Bid Amount:

BDG Construction Services, LLC	\$227,366
Axios Construction Services, LLC	\$242,813
Boyer Building Corp, Inc.	\$256,462
Southern Designs General Contracting, Corp.	\$265,700



BUSINESS DEVELOPMENT DIVISION

March 26, 2015

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y15-732-MM / Orange County Convention Center West Concourse
Operable Shade Replacement

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder BDG Construction Services, LLC did not achieve good faith effort documentation and reported 0.00% MWBE participation in their bid.

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 85.71% MWBE participation in their bid. The second low bidder is also within the 7% sliding scale range of the low bidders bid, at 6.79%, for contract awards from \$100,000 to \$500,000. **Having met the MWBE participation goal and the sliding scale criteria, this award may be made to the second low bidder.** Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$208,113
Total MWBE Participation		\$208,113 (85.71%)

The third low bid submitted by Boyer Building Corporation did not achieve good faith effort documentation and reported 15.84% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y15-732-MM / Orange County Convention Center West Concourse Operable Shade Replacement										
Rank	Bidder	Bid Amount	M/WBE \$'s In Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	BDG Construction Services, LLC	\$227,366	\$0	0.00%	no					0/0
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$242,813	\$208,113	85.71%	na	\$15,447	6.79%			60/20
3rd Low	Boyer Building Corporation	\$256,462	\$40,631	15.84%	no	\$29,096	12.80%	\$13,649	5.62%	21/21
4th Low	Southern Designs General Contracting Corp.	\$265,700	\$0	0.00%	no	\$38,334	16.86%	\$22,887	9.43%	0/0