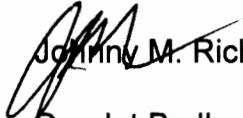




APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
MAR 10 2015 KH/ES

February 9, 2015

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y15-163-J2, Installation of Pavement  
Markings

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y15-163-J2, Installation of Pavement Markings, to the low responsive and responsible bidders, Whiteleaf LLC dba Traffic Solutions and Fausnight Stripe and Line, Inc. in the estimated total overall annual contract award amount of \$2,200,000. Further request authorization for the Procurement Division to exercise contract option years one and two.

**PROCUREMENT:**

Work under this contract shall include all labor, materials and equipment for the installation of pavement markings on existing and newly resurfaced roadways. Delivery orders will be issued for work on an as needed basis throughout Orange County, Florida.

**FUNDING:**

Funding is available in account number 1004-072-2990-3816.

**APPROVALS:**

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

REMARKS:

Four bids were received. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor to meet the County's requirements for multiple orders to be performed on an ongoing basis throughout the County. The low cost contractor shall be given the first opportunity to perform all work. References provided by Whiteleaf LLC dba Traffic Solutions and Fausnight Stripe and Line, Inc. were satisfactory for this type of work and both have been determined to be responsible.

Bids Received


Whiteleaf LLC dba Traffic Solutions	Base Year:	\$1,024,772
	Option Year 1:	\$1,024,672
	Option Year 2:	<u>\$1,024,672</u>
	Total Bid:	\$3,074,116
Fausnight Stripe and Line, Inc.	Base Year:	\$1,091,597
	Option Year 1:	\$1,027,027
	Option Year 2:	<u>\$1,019,627</u>
	Total Bid:	\$3,138,251
Oglesby Construction, Inc.	Base Year:	\$1,122,955
	Option Year 1:	\$1,171,320
	Option Year 2:	<u>\$1,239,845</u>
	Total Bid:	\$3,534,120
McShea Contracting, LLC	Base Year:	\$1,202,664.50
	Option Year 1:	\$1,199,764.50
	Option Year 2:	<u>\$1,197,064.50</u>
	Total Bid:	\$3,599,493.50



**BUSINESS DEVELOPMENT DIVISION**

December 11, 2014

TO: John Schmidt, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y15-163-J2, Installation of Pavement Markings**

The Business Development Division evaluated the **4 bids** submitted for this project and found that the apparent low bidder Whiteleaf, LLC. Dba Traffic Solutions did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation. Please note the following certified MWBE participation:

WF	Flash-rite, Inc.	\$0.00
<b>Total MWBE Participation</b>		<b>\$0.00</b>

The second low bid submitted by Fausnight Stripe and Line, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided good faith effort documentation.

The third low bid submitted by Oglesby Construction, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The fourth low bid submitted by McShea Contracting, LLC. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



**BID COMPARISON**  
**IFB-Y15-163-J2, Installation of Pavement Markings**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Whiteleaf, LLC. dba Traffic Solutions	\$3,074,116	\$0	0%	Insuf					0%
2nd Low	Fausnight Stripe and Line, Inc.	\$3,138,251	\$0	0%	Yes	\$64,135	2.09%			5%/30%
3rd Low	Oglesby Construction, Inc.	\$3,534,120	\$0	0%	No	\$460,004	14.96%	\$395,869	12.61%	0%/33%
4th Low	McShea Contracting, LLC.	\$3,599,493.50	\$0	0%	No	\$525,378	17.09%	\$461,243	14.70%	0%/20%