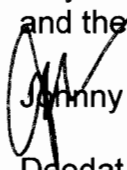




APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
FEB 10 2015 KHNP

January 15, 2015

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y15-173-J2, Type III Underdrain Installation
and Repairs

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-173-J2, Type III Underdrain Installation and Repairs, to the low responsive and responsible bidder, Stage Door II, Inc., in the estimated annual contract award amount of \$657,225. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract consists of all labor, materials, and equipment for the installation of new and replacement of nonfunctional underdrain systems. Supplemental work includes the removal and replacement of damaged curbs, sidewalks and driveway approaches, sprinkler system repairs, roadway base and asphalt restoration. All work shall be issued on an as-needed basis throughout Orange County, Florida.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y15-173-J2, Type III Underdrain Installation and Repairs
Page 2 of 2

REMARKS:

Four bids were received. The low bidder, Stage Door II, Inc., failed to achieve the MWBE goal with 0% participation but provided good faith effort documentation. Although the bid of Stage Door II, Inc. was approximately 41% lower than the next low bidder, Schuller Contractors Incorporated, staff attributed price differences to prior contract experience, market conditions and labor advantages as a local company. Stage Door II, Inc. also provided written confirmation of prices and assurance of their understanding to perform the work. Therefore, the bid was determined to be reasonable. Stage Door II, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible.

Bids Received

Stage Door II, Inc.	Base Year:	\$ 657,225
	Option Year 1:	\$ 657,125
	Option Year 2:	<u>\$ 657,125</u>
	Total Bid:	\$1,971,475
Schuller Contractors Incorporated	Base Year:	\$ 930,125
	Option Year 1:	\$ 930,025
	Option Year 2:	<u>\$ 930,025</u>
	Total Bid:	\$2,790,175
Café Construction & Development, Inc.	Base Year:	\$1,292,850
	Option Year 1:	\$1,292,750
	Option Year 2:	<u>\$1,292,750</u>
	Total Bid:	\$3,878,350
Conpilog International Company	Base Year:	\$1,361,100
	Option Year 1:	\$1,361,000
	Option Year 2:	<u>\$1,361,000</u>
	Total Bid:	\$4,083,100




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 11, 2014

TO: John Schmidt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y15-173-J2, Type III Underdrain Installation and Repairs**

The Business Development Division evaluated the **3 lowest bids of the 4 bids** submitted for this project and found that the apparent low bidder Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided good faith effort documentation.

The second low bid submitted by Schuller Contractors Incorporated did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation.

The third low bid submitted by Café Construction & Development, Inc. met the Orange County MWBE participation goal of 25%. They reported 67% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y15-173-J2, Type III Underdrain Installation and Repairs

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$1,971,475	\$0	0%	Yes					0%
2nd Low	Schuller Contractors Incorporated	\$2,790,175	\$0	0%	Insuf	\$818,700	41.53%			0/33%
3rd Low	Café Construction & Development, Inc. (HM)	\$3,878,350	\$2,603,110	67%	N/A	\$1,906,875	96.72%	\$1,088,175	39.00%	66/0%
4th Low	Conpilog International Company (HM)	\$4,083,100	\$2,724,766	67%	N/A	\$2,111,625	107.11%	\$1,292,925	46.34%	100/0%