




Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
JAN 27 2015 NP/KH

December 12, 2014

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Jackie Torbert, Manager, Water Division
407-254-9850

SUBJECT: Award of Invitation for Bids Y15-182-JS, Liquid Oxygen

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-182-JS, Liquid Oxygen, to the single responsive and responsible bidder, Air Liquide Industrial U.S. LP, in the estimated annual contract award amount of \$209,568. Further request authorization of the Procurement Division to renew the contract for two additional 1-year terms.

PROCUREMENT:

Liquid oxygen is used to make ozone for drinking water treatment at the Southern Regional Water Supply facility. Its primary purpose is to remove hydrogen sulfide from the water to address taste and odor concerns.

FUNDING:

Funds are available in account number 4420 038 1324 4147.

APPROVALS:

The Water Division and the Business Development Division concur with this recommendation.

REMARKS:

A single bid was received in response to Invitation for Bids Y15-182-JS, and was evaluated for responsiveness, responsibility and price. Queries to potential bidders resulted in the following:

- a. Praxair, Inc. – A formal “no bid” was submitted citing their current supply system network versus the requirements of the solicitation.
- b. Air Products – They do not meet the NSF/ANSI 60 and 61 requirements for suitability for contact with or treatment of drinking water.

The bid is considered reasonable based on the following price analysis:

Air Liquide Industrial U.S., LP has offered a bid of \$0.0614 per pound. to the County for liquid oxygen. Air Liquide Industrial U.S., LP also has contracts with the following entities:

Orlando Utilities Commission, @\$0.05176 per pound (purchase volume is six times greater than Orange County)

City of Hollywood, FL, @\$0.0809 per pound

City of Ft. Lauderdale, FL, @\$0.0809 per pound

The price bid by Air Liquide for liquid oxygen is consistent with the contract pricing for these entities. In addition, Air Liquide is the current supplier of liquid oxygen to the County and has a satisfactory record of performance.

Therefore, recommendation for award is made to Air Liquide Industrial U.S. LP.

The bid tabulation is attached.




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 3, 2014

TO: Jim Schell, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y15-182-JS, Liquid Oxygen

The Business Development Division evaluated the **1 bid** submitted for this project and found that **the 1 bidder is not an** Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick W. Young, Manager, Business Development Division

