



Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

December 8, 2014

JAN 06 2015 KH/BS

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: CW for Johnny M. Richardson, Manager, Procurement Division

Contact: Jackie Torbert, Manager, Utilities Water Division
407-254-9830

Subject: Award of Invitation for Bids Y15-715-PH, Vistana Water Treatment
Plant Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-715-PH, Vistana Water Treatment Plant Roof Replacement to the low responsive and responsible bidder Southland Rowe Roofing, Inc., for the total contract award amount of \$111,800.

PROCUREMENT:

The improvements include the replacement of the existing roof at the Vistana Water Treatment Plant. This project is located in Orange County, District 1.

FUNDING:

Funding is available in account number 4420-038-1508-6340.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

The low bidder Southland Rowe Roofing, Inc., has a satisfactory performance record on similar projects. Therefore award is recommended to Southland Rowe Roofing, Inc. The bid from Roof USA, LLC, was deemed non-responsive for failure to acknowledge Addendum 2 and utilize the revised bid schedule in their submittal.

Bidder:	Base Bid
Southland Rowe Roofing, Inc.	\$111,800
Atlas Apex Roofing, LLC	\$118,700
Roof USA, LLC	Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 14, 2014

TO: Patty Hobbs, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y15-715-PH / Vistana Water Treatment Plant Roof Replacement**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Southland Rowe Roofing, Inc. did not achieve good faith effort documentation and reported 0.00% MWBE participation in their bid.

The second low bid submitted by Atlas Apex Roofing, LLC did not achieve good faith effort documentation and reported 0.00% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division



BID COMPARISON

IFB-Y15-715-PH / Vistana Water Treatment Plant Roof Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Southland Rowe Roofing, Inc.	\$111,800.00	\$0.00	0.00%	no					52/10
2nd Low	Atlas Apex Roofing, LLC	\$118,700.00	\$0.00	0.00%	no	\$6,900.00	6.17%			74/8