



Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

November 6, 2014

JAN 06 2015 KHBS

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *[Signature]* Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y15-705-RM, Public Works – AHU
Replacement & Elevator Modernization

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-705-RM, Public Works – AHU Replacement & Elevator Modernization, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$763,000.

PROCUREMENT:

The work includes replacement of nine air handling units in Public Works Buildings Nos. 1 and 2 with new electrical power and wiring connections. Also included is the modernization of two elevators in Public Works Building No. 1. This project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-0263-6210 and 1023-043-2049-6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received. The low bidder, Air Mechanical & Service Corp., has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

<u>Bids Received:</u>	<u>Amount</u>
Air Mechanical & Service Corp	\$763,000
Axios Construction Services, LLC	\$820,000
Pipeline Mechanical, Inc.	\$854,000
S.I. Goldman Company, Inc.	\$899,000



BUSINESS DEVELOPMENT DIVISION

October 13, 2014

TO: Ray Mobley, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y15-705-RM / Public Works - AHU Replacement & Elevator Modernization**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 5.37% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Lakeside Electrical Services, LLC	\$41,000.00
Total MWBE Participation		\$41,000.00 (5.37%)

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 51.06% MWBE participation in their bid.

The third low bid submitted by Pipeline Mechanical, Inc. did not achieve good faith effort documentation and reported 6.55% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y15-705-RM / Public Works - AHU Replacement & Elevator Modernization

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$763,000	\$41,000.00	5.37%	no					20/7
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$820,000	\$418,715.00	51.06%	na	\$57,000.00	7.47%			60/20
3rd Low	Pipeline Mechanical, Inc.	\$854,000	\$55,900.00	6.55%	no	\$91,000.00	11.93%	\$34,000.00	4.15%	24/28
4th Low	S. I. Goldman Company, Inc.	\$899,000	\$110,000.00	12.24%	no	\$136,000.00	17.82%	\$79,000.00	9.63%	18/10