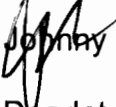




APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
JAN 06 2015 KHBS

December 3, 2014

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y15-140-J2, Sidewalk Repair and  
Replacement II

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-140-J2, Sidewalk Repair and Replacement II, to the low responsive and responsible bidders, Altair Environmental Group, LLC, LMR Construction, Inc., Conpilog International Company, Stage Door II, Inc., and Schuller Contractors Incorporated in the total overall annual estimated amount of \$5,500,000. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract consists of the removal and replacement of existing damaged sidewalks, driveway approaches, pedestrian ramps, detectable warning surfaces, and various curb work. Work shall be issued on an as needed basis throughout Orange County, Florida.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. The low bidder, Altair Environmental Group, LLC, achieved the desired M/WBE goal with 28% participation. The second low bidder, LMR Construction, Inc., achieved the desired M/WBE goal with 27% participation. The third low bidder, Conpilog International Company, achieved the M/WBE goal

Award of Invitation for Bids Y15-140-J2, Sidewalk Repair and Replacement II  
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with 100% participation. The fourth low bidder, Stage Door II, Inc., failed to achieve the M/WBE goal but provided adequate good faith effort documentation. The fifth low bidder, Schuller Contractors Incorporated, failed to achieve the M/WBE goal and provided insufficient good faith effort documentation. Currently there are two contracts in place to perform sidewalk repair and replacement projects for the Roads & Drainage Division. However, these contractors are performing at their maximum capacity while the demand for sidewalk work continues to grow. A region-wide shortage of construction labor exacerbates this situation. Sidewalks are essential for public safety while deteriorated sidewalks pose a potential liability for the County. To address this need, we are recommending contract awards to each of the five bidders. After achieving the minimum order requirements for each contract, the low cost contractor shall be given the first opportunity to perform all work. The other contractors will be utilized only in the event the low cost contractor is unable to perform within the required timeframe.

Bids Received

Altair Environmental Group, LLC.	Base Year:	\$ 896,850
	Option Year 1:	\$ 896,750
	Option Year 2:	<u>\$ 896,750</u>
	Total Bid:	\$2,690,350
LMR Construction, Inc.	Base Year:	\$ 931,100
	Option Year 1:	\$ 931,000
	Option Year 2:	<u>\$ 931,000</u>
	Total Bid:	\$2,793,100
Conpilog International Company	Base Year:	\$ 988,600
	Option Year 1:	\$1,030,500
	Option Year 2:	<u>\$1,030,500</u>
	Total Bid:	\$3,049,600
Stage Door II, Inc	Base Year:	\$1,083,600
	Option Year 1:	\$1,083,500
	Option Year 2:	<u>\$1,083,500</u>
	Total Bid:	\$3,250,600
Schuller Contractors Incorporated	Base Year:	\$1,236,625
	Option Year 1:	\$1,236,525
	Option Year 2:	<u>\$1,236,525</u>
	Total Bid:	\$3,709,675.




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 31, 2014

TO: John Schmidt, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y15-140-J2, Sidewalk Repair and Replacement II**

The Business Development Division evaluated the **5 bids** submitted for this project and found that the apparent low bidder **Altair Environmental Group, LLC** met the Orange County MWBE participation goal of 25%. They reported 28% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	Nicola Transport & Excavating, Inc.	\$753,298.00
<b>Total MWBE Participation</b>		

The second low bid submitted by LMR Construction, Inc. met the Orange County MWBE participation goal of 25%. They reported 27% MWBE participation in their bid.

The third low bid submitted by Conpilog International Company met the Orange County MWBE participation goal of 25%. They reported 100% MWBE participation in their bid.

The fourth low bid submitted by Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The fifth low bid submitted by Schuller Contractors Incorporated did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

*Aheena Ferguson for Erick Young*

**BID COMPARISON**  
**IFB-Y15-140-J2, Sidewalk Repair and Replacement II**

Rank	Bidder	Bid Amount	MMWBE \$'s in Bid	% MMWBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Altair Environmental Group, LLC	\$2,690,350.00	\$753,298	28%	N/A					0%
2nd Low	LMR Construction, Inc.	\$2,793,100.00	\$750,000	27%	N/A	\$102,750	3.82%			18%
3rd Low	Conpilog International Company (HM)	\$3,049,600.00	\$3,049,600	100%	N/A	\$359,250	13.35%	\$256,500	9.18%	33%
4th Low	Stage Door II, Inc.	\$3,250,600.00	\$0	0%	Yes	\$560,250	20.82%	\$457,500	16.38%	2%
5th Low	Schuller Contractors Incorporated	\$3,709,675.00	\$0	0%	Insuf	\$1,019,325	37.89%	\$916,575	32.82%	7%