




Interoffice Memorandum APPROVED

BY ORANGE COUNTY BOARD
ON COUNTY COMMISSIONERS

November 18, 2014

DEC 16 2014 KHL/BS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Patrick Peters, Administrator, Human Resources Division
836-5817

SUBJECT: Selection of Consultant, Request for Proposals Y15-116-LC,
Medical Excess Loss Insurance

RECOMMENDATION

Selection of Cigna Health and Life Insurance to provide Medical Excess Loss Insurance, under RFP Y15-116-LC. Further request authority for the Procurement Division to negotiate and execute a 3-year contact with two additional 1-year renewals. The estimated amount contract for 2015 plan year is \$689,554. The contract amount shall change based on claim history and deductible levels for each year.

This item was reviewed and approved by the Procurement Committee on November 12, 2014. Commissioner Jennifer Thompson was assigned to the Procurement Committee.

PURPOSE

To provide medical excess loss insurance services for Orange County's self-funded medical and pharmacy plan.

DISCUSSION

The County maintains a self-funded medical plan. The County has offered health plan coverage through CIGNA since January 1, 2014. Coverage is offered to active employees, COBRA participants and eligible retirees. All medical, pharmacy and behavioral health services are currently provided under the CIGNA offerings. The current specific stop loss insurance threshold for the County is \$700,000 annually. This means the plan reimburses the County when a claim or claims paid exceed 700k. The County pays the claim first and then this policy will reimburse the County.

Two proposals were received in response to RFP Y15-116-LC. The proposal from Symetra Life Insurance Company scored too low (272 points) for the Board consideration.


The Procurement Committee's final evaluations are attached.



Interoffice Memorandum

October 31, 2014

To: Linda Carson, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJ: **RFP #Y15-116-LC, Medical Excess Loss Insurance**

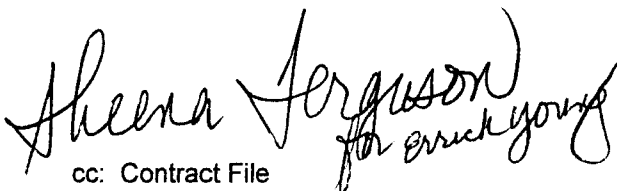
Below are the respondents to the subject RFP with their firm's certified sub-consultants and MWBE participation score on a 1 – 5 rating:

1.	Symetra		1 Points
	None	0%	
	Total MWBE Participation:	0%	
*	EEO Staff	%	
Bonus Points			
*	Service-Disabled Veterans	0	
*	Welfare Recipients:	0	

*A letter was submitted that did not address the minority forms or minority participation in the proposals.

2.	Cigna		3 Points
	None	0%	
	Total MWBE Participation:	0%	
	EEO Staff	68%	
Bonus Points			
*	Service-Disabled Veterans	0	
*	Welfare Recipients:	0	

*Submitted a letter


cc: Contract File