



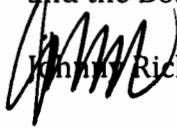
Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

November 18, 2014

DEC 16 2014 KH/BS

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y15-704-EB, Fire Station #54 HVAC Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-704-EB, Fire Station #54 HVAC Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corporation (AMSCO), in the total contract award amount of \$304,392.

PROCUREMENT:

The scope of work includes the demolition and replacement of the entire HVAC system at the Orange County Fire Station #54 located in District 1.

FUNDING:

Funding is available in account number 1009-034-0772-6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. Onopa Services, LLC was granted approval to withdraw their bid due to a pricing error by one of their subcontractors. The bid submitted by Advance Mechanical Systems, Inc. was rejected due to poor past performance with the County. Therefore, award is recommended to AMSCO.

The bid tabulation is as follows:

Air Mechanical & Service Corporation	\$304,392
All Season's Air Conditioning	\$318,200
Pipeline Mechanical, Inc.	\$351,190

Onopa Services, LLC – bid withdrawal
Advance Mechanical Systems, Inc. – non responsible



BUSINESS DEVELOPMENT DIVISION

December 5, 2014

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y15-704-EB / Fire Station #54 HVAC Replacement**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 0.00% MWBE participation in their bid.

The second low bid submitted by E. R. Reeves Corp. d/b/a All Seasons Air Conditioning did not achieve good faith effort documentation and reported 12.57% MWBE participation in their bid.

The third low bid submitted by Pipeline Mechanical, Inc. did not achieve good faith effort documentation and reported 11.60% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y15-704-EB / Fire Station #54 HVAC Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$304,392	\$0		no					17/13
2nd Low	E. R. Reeves Corp. d/b/a All Seasons Air Conditioning	\$318,200	\$40,000	12.57%	no	\$13,808.00	4.54%			0/25
3rd Low	Pipeline Mechanical, Inc.	\$351,190	\$40,739	11.60%	no	\$46,798.00	15.37%	\$32,990.00	10.37%	22/22