



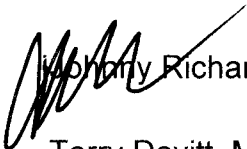
Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

DEC 02 2014 CAS/BH

November 10, 2014

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Anthony Richardson, Manager, Procurement Division

CONTACT: Terry Devitt, Manager, Operations, Convention Center

SUBJECT: Award of Invitation for Bids Y15-147-DG
Landscape Management – Chemical Application at the
Orange County Convention Center

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-147-DG, Landscape Management – Chemical Application at the Orange County Convention Center, to the low responsive and responsible bidder, TruGreen Lawncare, in the estimated contract award amount of \$302,256 for a 36-month contract. Further request authorization for the Procurement Division to renew the contract for two additional 12-month periods.

PROCUREMENT:

To provide all labor, equipment and supplies for comprehensive chemical application services for the entire Convention Center campus which includes West Building, North/South Building, District Offices/Destination Parkway Area, Tradeshow Blvd., Freightway Blvd. and Orangewood Lot.

FUNDING:

Funding is available in account number 4430-035-0922-3810.

APPROVALS:

The Business Development and Convention Center concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids. The bid from TruGreen Lawncare is considered reasonable in comparison of prices for the same services under a previous County contract. Award is recommended to the low responsive bidder, TruGreen Lawncare.

Bid tabulation is as follows:

TruGreen Lawncare	\$302,256.00
Helping Hand Lawn Care, Inc.	\$380,472.00
Groundtek of Central Florida	\$446,385.65
ProScape	\$533,880.00
AmeriScapes Landscape Management	\$611,756.28




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 30, 2014

TO: Dorothy Gordon, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y15-147-DG, Landscape Management – Chemical Application at the Orange County Convention Center**

The Business Development Division evaluated the **5 bids** submitted for this project and found that the **1** Orange County Certified Minority Women Business Enterprise bidders **was not within 7%** of the low bid for bid awards of \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division

Shenna Ferguson
for

BID COMPARISON

Y15-147-DG, Landscape Management - Chemical Application at the Orange County Convention Center

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Trugreen Lawncare	\$302,256.00				
2nd Low	Helping Hand Lawn Care, Inc.	\$380,472.00	\$78,216	25.88%		
3rd Low	Groundtek of Central Florida (HM)	\$446,385.65	\$144,130	47.68%	\$65,914	17.32%
4th Low	PROscape	\$533,880.00	\$231,624	76.63%	\$153,408	40.32%
5th Low	Ameriscapes Landscape Management Services, LLC	\$611,756.28	\$309,500	102.40%	\$231,284	60.79%