



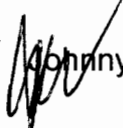
Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

November 11, 2014

DEC 02 2014 CAS/KH

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny M. Richardson, Manager, Procurement Division

CONTACT: Robin L. Hammel, P.E. Manager, Public Works Engineering Division
(407) 836-7909

SUBJECT: Award of Invitation for Bids Y15-108-CH
Construction Services for the Sidewalk Program

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-108-CH, Construction Services for the Sidewalk Program, to the low responsive and responsible bidders, Stage Door II, Inc., Parthenon Construction Company, and Paramount Group Construction and Development, Inc. for a total cumulative annual estimated contract award amount of \$4,000,000. Further request authorization for the Procurement Division to exercise contract options years one and two.

PROCUREMENT:

Work under these contracts include the replacement of damaged sidewalks and the construction of new sidewalks. Specific delivery orders will be issued on an as needed basis for work throughout Orange County.

FUNDING:

Funding is available in account number 1003-072-2841-6311.

APPROVALS:

The Public Works Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Eight bids were received. The low bidder, Stage Door II, Inc., failed to achieve the M/WBE goal with 0% participation but provided good faith effort documentation. The next low bidder, Parthenon Construction Company, achieved the M/WBE goal with 25% participation. The third low bidder, Paramount Group Construction and Development, Inc., achieved the M/WBE goal with 37% participation. Although the bid of Stage Door II, Inc. was approximately 15% lower than the bid of Parthenon Construction Company, staff attributed the competitive efficiencies to the bidder's availability of resources and economies of scale due to Stage Door II, Inc.'s similar ongoing contracts with the County. Therefore, the prices were considered reasonable.

Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor shall be given the first opportunity to perform all work. The other contractors will be utilized only in the event the low cost contractor is unable to perform within the required timeframe. Stage Door II, Inc., Parthenon Construction Company, and Paramount Group Construction and Development, Inc., have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received:	Bid Amount	
Stage Door II, Inc.	Base Year:	\$1,159,750
	Option Year 1:	\$1,159,650
	Option Year 2:	<u>\$1,159,650</u>
	Total Bid:	\$3,479,050
Parthenon Construction Company	Base Year:	\$1,243,125
	Option Year 1:	\$1,317,775
	Option Year 2:	<u>\$1,412,275</u>
	Total Bid:	\$3,973,175
Paramount Group Construction and Development, Inc.	Base Year:	\$1,301,550
	Option Year 1:	\$1,339,800
	Option Year 2:	<u>\$1,363,900</u>
	Total Bid:	\$4,005,250

Conpilog International Company
Development Company

Base Year: \$1,525,132
Option Year 1: \$1,623,978
Option Year 2: \$1,623,978
Total Bid: \$4,773,088

Schuller Contractor Incorporated

Base Year: \$1,864,310
Option Year 1: \$1,866,531
Option Year 2: \$1,866,531
Total Bid: \$5,597,372

Design Build Engineers and
Contractors, Inc.

Base Year: \$1,930,600
Option Year 1: \$1,930,500
Option Year 2: \$1,930,500
Total Bid: \$5,791,600

Valencia Construction Group, Inc.

Base Year: \$2,022,165
Option Year 1: \$2,022,065
Option Year 2: \$2,022,065
Total Bid: \$6,066,295

Altair Environmental Group, LLC

Base Year: \$2,395,530
Option Year 1: \$2,395,430
Option Year 2: \$2,395,430
Total Bid: \$7,186,390




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 13, 2014

TO: Carol Hewitt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y15-108-CH, Construction Services for the Sidewalk Program

The Business Development Division evaluated the 3 lowest bids of the 8 bids submitted for this project and found that the apparent low bidder **Stage Door II, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided good faith effort documentation.

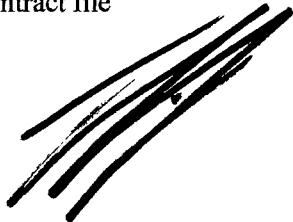
The second low bid submitted by **Parthenon Construction Company** met the Orange County MWBE participation goal of 25%. They reported 25% MWBE participation in their bid.

The third low bid submitted by **Paramount Group Construction & Development, Inc.** met the Orange County MWBE participation goal of 25%. They reported 37% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON
IFB-Y15-108-CH, Sidewalk Program

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$3,479,050	\$0	0%	Yes					20%
2nd Low	Parthenon Construction Company	\$3,973,175	\$1,000,000	25%	N/A	\$494,125	14.20%			33%
3rd Low	Paramount Group Construction & Development, Inc.	\$4,005,250	\$1,500,000	37%	N/A	\$526,200	15.12%	\$32,075	0.81%	0%
4th Low	Conpilog International Company (HM)	\$4,773,088	\$3,683,408	77%	N/A	\$1,294,038	37.20%	\$799,913	20.13%	100%
5th Low	Schuller Contractor Incorporated	\$5,597,372	\$0	0%	Insuf	\$2,118,322	60.89%	\$1,624,197	40.88%	33%
6th Low	Design Build Engineers & Contractors, Inc.	\$5,791,600	\$1,400,000	24%	No	\$2,312,550	66.47%	\$1,818,425	45.77%	65%
7th Low	Valencia Construction Group, Inc. (AM(Is)	\$6,066,295	\$6,066,295	100%	N/A	\$2,587,245	74.37%	\$2,093,120	52.68%	100%
8th Low	Altair Environmental Group, LLC	\$7,186,390	\$700,000	10%	No	\$3,707,340	106.56%	\$3,213,215	80.87%	25%