

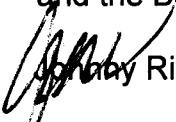


Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

NOV 18 2014 KHL/BS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Gregory Richardson, Manager, Procurement Division

CONTACT: Richard Steiger, Manager, Facilities Management Division
836-7473

SUBJECT: Award of Invitation for Bids Y14-1094-LC, Electrical Maintenance
Repair and Replacement Services

ACTION REQUESTED

Approval to award Invitation for Bids Y14-1094-LC, Electrical Maintenance Repair and Replacement Services, to the low responsive and responsible bidders, Greater Florida Electrical Contractors as the primary contractor with Heron Electric, Inc. and Yang, Inc. dba Semco Electric Company as secondary contractors for an overall total estimated annual contract award amount of \$750,000. Further request authorization for the Procurement Division to renew the contracts for two additional 1-year periods.

PROCUREMENT

To provide electrical repair, maintenance services, and installation of new electrical fixtures and systems at multiple facilities throughout Orange County.

FUNDING

Funding is available in account number 0001 043 1713 3810, 0001 043 1715 3810, 0001 043 1717 3810, 0001 043 1718 3810, 0001 043 1719 3810, 1009-034-0672-3810 and 1009-043-1716-3810.

APPROVALS

Facilities Management Division and Business Development Division concurs with this recommendation

REMARKS

Five bids were received and evaluated for responsiveness and responsibility. Services performed under these contracts will be authorized in the following manner:

- The primary contractor shall be responsible for procurements estimated at \$1,501 to \$10,000.
- Projects estimated at greater than \$10,000 to \$50,000 will be competed between the primary contractor and the two secondary contractors.

During bidding for these services, the contractors' pricing may be less than those contained in their respective contracts. However, their pricing cannot exceed the specified pricing contained in their individual contracts.

Bid tabulation:

<u>Bidder</u>	<u>Estimated Total Bid Amount</u>
Greater Florida Electrical Contractors	\$ 535,500
Herron Electric, Inc.	\$ 657,000
Yang, Inc. dba Semco Electric Company	\$ 755,500
Gemco Electric Inc.	\$ 850,000
Accurate Electrical Connection, Inc.	\$1,047,000




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 22, 2014

TO: Linda Carson, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y14-1094-LC, Electrical Maintenance Repair and Replacement Services

The Business Development Division evaluated the **5 bids** submitted for this project and found that the **3** Orange County certified Minority Women Business Enterprise bidders **were not within 6%** of the low bid for bid awards of \$500,000.01 to \$750,000.00. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



BID COMPARISON

Y14-1094-LC, Electrical Maintenance Repair and Replacement Services

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Greater Florida Electrical Contractors	\$535,500				
2nd Low	Heron Electric, Inc. (AFAM)	\$657,000	\$121,500	22.69%		
3rd Low	Yang Inc., dba SEMCO Electric Company (AM(Pac))	\$755,500	\$220,000	41.08%	\$98,500	14.99%
4th Low	Gemco Electric, Inc. (AFAM)	\$850,000	\$314,500	58.73%	\$193,000	29.38%
5th Low	Accurate Electrical Connection, Inc.	\$1,047,000	\$511,500	95.52%	\$390,000	59.36%