



Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

October 16, 2014

~~NOV 11 2014~~ NPLBS

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y15-701-RM, Corrections – Main
Communications Room Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-701-RM, Corrections – Main Communications Room Upgrades, to the low responsive and responsible bidder, Morrissette, Inc., for the total contract award amount of \$340,300.

PROCUREMENT:

The scope of work includes an upgrade to the existing communications backbone, horizontal and structured cabling infrastructure in existing buildings, relocation of active network electronic components to respective control rooms. Provide new raceways, cabinets and associated items for relocation of data system.

This project is located in District 6.

FUNDING:

Funding will be available in account number 1023 081 4023 6310.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received. The low bid from Morrissette, Inc. is 98.30% lower than the second low bidder. Staff and the design consultant met with the two bidders and determined the bids were significantly impacted by each bidders approach to means and methods. Morrissette, Inc. has confirmed their bid and understanding of the project scope. Therefore, award is recommended to Morrissette, Inc.

Page 2
Award of Invitation for Bids Y15-701-RM,

Bids Received:
Morissette, Inc.
Comelco, Inc.

Base Bid
\$340,300.00
\$674,821.89



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 13, 2014

TO: Ray Mobley, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y15-701-RM / Corrections - Main Communications Room Upgrades**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Orange County Service Disabled Veteran firm (sdv) Morrissette Electric, Inc. did not achieve good faith effort documentation and reported 0.00% MWBE participation in their bid.

The second low bid submitted by Orange County MWBE firm Comelco, Inc. did not achieve good faith effort documentation and reported 16.83% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y15-701-RM / Corrections - Main Communications Room Upgrades

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Morrisette Electric, Inc. [sdv]	\$340,300.00	\$0	0.00%	no					0/50
2nd Low	Comelco, Inc. [mbe-hm]	\$674,821.89	\$113,551	16.83%	no	\$334,521.89	98.30%			57/6