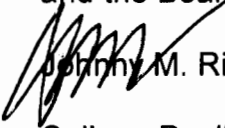




APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
NOV 11 2014 NPL/ES

October 20, 2014

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Colleen Puglisi, Senior Contract Administrator, Facilities Management
Division
407-836-6539

Subject: Award of Invitation for Bids Y15-111-PD, Interior Painting Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-111-PD, Interior Painting Services, to the low responsive and responsible bidder, Sunciti Industries, Inc., in the estimated contract award amount of \$291,510 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional years.

PROCUREMENT:

This contract will provide labor and materials on an as-needed basis for interior painting services.

FUNDING:

Funding is available in account numbers 0001 043 1713 3810, 0001 043 1717 3810, 0001 043 1718 0310 and 0001 043 1719 3810.

APPROVALS:

The Facilities Management and the Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received and evaluated for responsiveness, responsibility and price. Sunciti Industries, Inc. is the low responsive responsible bidder. The bid is considered reasonable based on the technical evaluation and recommendation of staff.

Y15-111-PD, Interior Painting Services
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Bid Tabulation:

Bidder:	Bid Amount
Sunciti Industries, Inc.	\$291,510.00
Picasso Painting	\$294,180.00
Paintsmart USA	\$321,140.00
Environmental Painting Alternatives	\$362,965.00
Greg Brown Painting	\$365,247.50
PCPI Services	\$371,337.50
Lenard Bell Painting	\$373,567.50
Silva's Painting	\$493,190.00




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 17, 2014

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y15-111-PD, Interior Painting Services (Total Bid)**

The Business Development Division evaluated the **8 bids** submitted for this project and found that the **2** Orange County certified Minority Women Business Enterprise bidders **were not within 7%** of the low bid for bid awards of \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



BID COMPARISON

Y15-111-PD, Interior Painting Services (Total Bid)

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Sunciti Industries, Inc.	\$291,510				
2nd Low	Picasso Painting	\$294,180	\$2,670	0.92%		
3rd Low	Paintsmart USA (AFAM)	\$321,140	\$29,630	10.16%	\$26,960	9.16%
4th Low	Environmental Painting Alternatives	\$362,965	\$71,455	24.51%	\$68,785	23.38%
5th Low	Greg Brown Painting	\$365,247.50	\$73,738	25.30%	\$71,068	24.16%
6th Low	Lenard Bell Painting	\$371,337.50	\$79,828	27.38%	\$77,158	26.23%
7th Low	PCPI Services	\$373,567.50	\$82,058	28.15%	\$79,388	26.99%
8th Low	Silva's Painting (HM)	\$493,190	\$201,680	69.18%	\$199,010	67.65%