

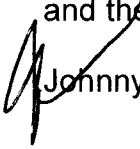


Interoffice Memorandum

July 30, 2014

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
AUG 19 2014 NP/KH

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7919

SUBJECT: Award of Invitation for Bids Y14-1087-DG, Right-of-Way  
Mowing – Goldenrod Area, Section I

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1087-DG, Right-of-Way Mowing – Goldenrod Area, Section I, to the low responsive and responsible bidder, Carol King Landscape Maintenance, in the estimated annual contract award amount of \$136,726. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide right-of-way mowing in the Goldenrod Area, Section I, located in Districts 3 and 5.

FUNDING:

Funding is available in account number 1002 072 2906 3816. The Roads and Drainage Division anticipates that the entire contract amount will be ordered during the contract period. Funds will be cited on individual delivery orders.

APPROVALS:

The Business Development Division and the Roads and Drainage Division concur with this recommendation.

REMARKS:

Four bids from pre-qualified bidders were received in response to Invitation for Bids Y14-1087-DG and were evaluated for responsiveness, responsibility and price. Carol King Landscape Maintenance is the lowest responsive responsible bidder. Therefore, award is recommended to Carol King Landscape Maintenance.

Bids Received

Bid Price

Carol King Landscape Maintenance, Inc.

Basic Year: \$136,726  
Option Year 1: \$146,924  
Option Year 2: \$157,300

Total Bid: \$440,950

Groundtek of Central Florida

Basic Year: \$147,064  
Option Year 1: \$157,836  
Option Year 2: \$168,800

Total Bid: \$473,700

AmeriScapes Landscape Management Services

Basic Year: \$150,855  
Option Year 1: \$160,095  
Option Year 2: \$169,325

Total Bid: \$480,275

Begley's Cleaning Services dba  
Millennium Grounds & Waters

Basic Year: \$159,675  
Option Year 1: \$173,660  
Option Year 2: \$188,050

Total Bid: \$521,385




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

July 3, 2014

TO: Dorothy Gordon, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB-Y14-1087-DG, Right of Way Mowing – Goldenrod Area, Section I**

The Business Development Division evaluated the **4 bids** submitted for this project and found that the **1** Orange County Certified Minority Women Business Enterprise bidder **was not within 7%** of the low bid for bid awards of \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



## BID COMPARISON

Y14-1087-DG, Right of Way Mowing-Goldenrod Area, Section I

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Carol King Landscape Maintenance, Inc.	\$440,950				
2nd Low	Groundtek of Central Florida (HM)	\$473,700	\$32,750	7.43%		
3rd Low	Ameriscapes Landscape Management Services, LLC	\$480,275	\$39,325	8.92%	\$6,575	1.39%
4th Low	Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters	\$521,385	\$80,435	18.24%	\$47,685	10.07%