



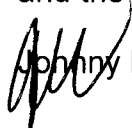
Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

July 29, 2014

AUG 19 2014 NP/KH

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Deodat Budhu, Manager, Roads and Drainage Division
407-836-7919

SUBJECT: Award of Invitation for Bids Y14-1081-DG, Right-of-Way
Mowing – John Young Area, Section II

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1081-DG, Right-of-Way Mowing – John Young Area, Section II, to the low responsive and responsible bidder, AmeriScapes Landscape Management Services, in the estimated annual contract award amount of \$183,325. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide right-of-way mowing in the John Young Area, Section II, located in Districts 1 and 6.

FUNDING:

Funding is available in account number 1002 072 2906 3816. The Roads and Drainage Division anticipates that the entire contract amount will be ordered during the contract period. Funds will be cited on individual delivery orders.

APPROVALS:

The Business Development Division and the Roads and Drainage Division concur with this recommendation.

REMARKS:

Four bids from pre-qualified bidders were received in response to Invitation for Bids Y14-1081-DG and were evaluated for responsiveness, responsibility and price. AmeriScapes Landscape Management Services is the lowest responsive responsible bidder. Therefore, award is recommended to AmeriScapes Landscape Management Services.

Bids ReceivedBid Price

AmeriScapes Landscape Management Services

Basic Year: \$183,325

Option Year 1: \$193,925

Option Year 2: \$205,530

Total Bid: \$582,780

Begley's Cleaning Services dba
Millennium Grounds & Water

Basic Year: \$188,710

Option Year 1: \$199,590

Option Year 2: \$212,750

Total Bid: \$601,050

Carol King Landscape Maintenance, Inc.

Basic Year: \$217,150

Option Year 1: \$235,250

Option Year 2: \$256,480

Total Bid: \$708,880

Groundtek of Central Florida

Basic Year: \$527,400

Option Year 1: \$536,750

Option Year 2: \$577,900


Total Bid: \$1,642,050



BUSINESS DEVELOPMENT DIVISION

June 23, 2014

TO: Dorothy Gordon, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y14-1081-DG, Right of Way Mowing -- John Young Area, Section II

The Business Development Division evaluated the 4 bids submitted for this project and found that the 1 Orange County Certified Minority Women Business Enterprise bidder **was not within 6%** of the low bid for bid awards of \$500,000.01 to \$750,000.00 Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



BID COMPARISON

Y14-1081-DG, Right of Way Mowing - John Young Area, Section II

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Ameriscapes Landscape Management Services, LLC	\$582,780.00				
2nd Low	Begley's Cleaning Service	\$601,050.00	\$18,270	3.13%		
3rd Low	Carol King Landscape Maintenance, Inc.	\$708,880.00	\$126,100	21.64%	\$107,830	17.94%
4th Low	Groundtek of Central Florida (HM)	\$1,642,050.00	\$1,059,270	181.76%	\$1,041,000	173.20%