




Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
AUG 19 2014 NP/KH

July 29, 2014

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7919

SUBJECT: Award of Invitation for Bids Y14-1080-DG, Right-of-Way  
Mowing – John Young Area, Section I

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1080-DG, Right-of-Way Mowing – John Young Area, Section I, to the low responsive and responsible bidder, AmeriScapes Landscape Management Services, in the estimated annual contract award amount of \$174,420. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide right-of-way mowing in the John Young Area, Section I, located in Districts 3 and 6.

FUNDING:

Funding is available in account number 1002 072 2906 3816. The Roads and Drainage Division anticipates that the entire contract amount will be ordered during the contract period. Funds will be cited on individual delivery orders.

APPROVALS:

The Business Development Division and the Roads and Drainage Division concur with this recommendation.

REMARKS:

Four bids from pre-qualified bidders were received in response to Invitation for Bids Y14-1080-DG and were evaluated for responsiveness, responsibility and price. AmeriScapes Landscape Management Services is the lowest responsive responsible bidder. Therefore, award is recommended to AmeriScapes Landscape Management Services.

Bids Received


	<u>Bid Price</u>
AmeriScapes Landscape Management Services	Basic Year: \$174,420.00 Option Year 1: \$214,050.00 Option Year 2: <u>\$196,050.00</u>  Total Bid: \$584,520.00
Begley's Cleaning Services dba Millennium Grounds & Waters	Basic Year: \$178,580.00 Option Year 1: \$222,475.00 Option Year 2: <u>\$203,250.00</u>  Total Bid: \$604,305.00
Carol King Landscape Maintenance, Inc.	Basic Year: \$197,020.00 Option Year 1: \$249,745.00 Option Year 2: <u>\$231,780.00</u>  Total Bid \$678,545.00
Groundtek of Central Florida	Basic Year: \$478,191.20 Option Year 1: \$603,975.00 Option Year 2: <u>\$558,850.00</u>  Total Bid: \$1,641,016.20



**BUSINESS DEVELOPMENT DIVISION**

June 23, 2014

TO: Dorothy Gordon, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB-Y14-1080-DG, Right of Way Mowing – John Young Area, Section I**

The Business Development Division evaluated the 4 bids submitted for this project and found that the 1 Orange County Certified Minority Women Business Enterprise bidder **was not within 6%** of the low bid for bid awards of \$500,000.01 to \$750,000.00 Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



## BID COMPARISON

### Y14-1080-DG, Right of Way Mowing - John Young Area, Section I

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Ameriscapes Landscape Management Services, LLC	\$584,520.00				
2nd Low	Begley's Cleaning Service	\$604,305.00	\$19,785	3.38%		
3rd Low	Carol King Landscape Maintenance, Inc.	\$678,545.00	\$94,025	16.09%	\$74,240	12.29%
4th Low	Groundtek of Central Florida (HM)	\$1,641,016.20	\$1,056,496	180.75%	\$1,036,711	171.55%